

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183

FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board

Lori White, Superintendent

Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #11-0001 FOR AUDIO VISUAL AND VIDEO

EQUIPMENT

Bids to provide 'Audio Visual and Video Equipment' were received from 25 vendors on August 3, 2010. The bids of ACCO Brands USA, LLC (GBC), AFP Industries, Inc., AVES Audio Visual Systems, Inc., Audio Visual Innovations, Audio Visual Solutions Corporation, B&H Photo Video Pro-Audio, BES Industries, Inc., Camcor, Inc., Lightspeed Technologies, Inc., Logical Choice Technologies, Inc., Nicholas P. Pipino Associates, Inc., Pyramid School Products, Schoolhouse Products, Inc., Smiley's Audio Visual, Inc., Sound Conceptions, Troxell Communications, Inc., Valiant IMC and Xerox Audio Video Solutions were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating and capital budgets of the schools and departments.

Requested by:

Pat Black

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 08-31-10

Not to exceed **Fiscal Impact:** \$900,000.00

Funding: Operating and Capital

Recommended Motion: That the bids of ACCO Brands USA, LLC (GBC), AFP Industries, Inc., AVES Audio Visual Systems, Inc., Audio Visual Innovations, Audio Visual Solutions Corporation, B&H Photo Video Pro-Audio, BES Industries, Inc., Camcor, Inc., Lightspeed Technologies, Inc., Logical Choice Technologies, Inc., Nicholas P. Pipino Associates, Inc., Pyramid School Products, Schoolhouse Products, Inc., Smiley's Audio Visual, Inc., Sound Conceptions, Troxell Communications, Inc., Valiant IMC and Xerox Audio Video Solutions to provide 'Audio Visual and Video Equipment' in an amount not to exceed \$900,000.00, be approved for award and purchase.

	Address:	A. AUDIO CASSET	TE RECORDERS/PLAYERS/C	D PLAYERS:		
	Item #:	1.	2.	3.	4.	5.
	Description	TAPE RECORDER/ PLAYER, Califone3432IR or approved alternate.	CD/CASSETTE RECORDER/PLAYER - CD & CD-RW compatibility. Califone Model 2395IR Infrared Music Maker Plus	CD/CASSETTE RECORDER/PLAYER - Full programmable CD player w/MP3 player. Califone Model 2385AV-03 Music Maker Plus Multimedia Player or approved alternate.	CD, CD-R/W PLAYER/DUAL CASSETTE RECORDER - RC2400 remote control included. Califone 2455AV-02	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/ RECORDER - Designed for educational use. EIKI 8080A or approved alternate.
1	Acco Brands USA					
	LLC (GBC)					
2	AFP Industries,	\$69.84	\$132.88	\$112.72	\$197.22	
	Inc.				Califone 2455AV-03	
3	AVES Audio Visual Systems,	\$96.00	\$138.00	\$150.00	\$233.00	
	Inc.				Califone 2455AV-03	
4	Audio Visual Innovations					
	Audio Visual Solutions Corp.	\$78.40	\$140.40	\$121.20	\$206.90	\$215.24
	•				Califone 2455AV-03	
-	B&H Photo Video Pro-Audio					
7	BES Industries, Inc.	\$64.23	\$134.97	\$113.99	\$200.98	\$219.71
8	CDW Government					

Address:	A. AUDIO CASSET	TE RECORDERS/PLAYERS/C	D PLAYERS:		
Item #:	1.	2.	3.	4.	5.
Description	TAPE RECORDER/ PLAYER, Califone3432IR or approved alternate.	CD/CASSETTE RECORDER/PLAYER - CD & CD-RW compatibility. Califone Model 2395IR Infrared Music Maker Plus	CD/CASSETTE RECORDER/PLAYER - Full programmable CD player w/MP3 player. Califone Model 2385AV-03 Music Maker Plus Multimedia Player or approved alternate.	CD, CD-R/W PLAYER/DUAL CASSETTE RECORDER - RC2400 remote control included. Califone 2455AV-02	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/ RECORDER - Designed for educational use. EIKI 8080A or approved alternate.
9 Camcor, Inc.	\$52.49	\$130.50	\$91.45	\$157.89	\$251.13
10 Lakeshore Learning	Lakeshore				
	Model/Item # CU660				
11 Lee Hartman & Sons, Inc.	\$66.00	\$131.00	\$111.00	\$198.00	\$140.00
12 Lightspeed Technologies, Inc.					
13 Logical Choice Technologies					
Long's Electronics, Inc.	\$51.95	\$139.95	\$97.95	\$174.95	\$237.41
15 Markertek Video					
Supply					
16 Nicholas P. Pipino Associates, Inc.	\$49.70	\$127.88	\$87.99	\$153.85 Califone 2455AV-03	-

1.	2.	3.	4.	5.
TAPE RECORDER/ PLAYER, Califone3432IR or approved alternate.	RECORDER/PLAYER - CD & CD-RW compatibility. Califone Model 2395IR Infrared Music Maker Plus	RECORDER/PLAYER - Full programmable CD player w/MP3 player. Califone Model 2385AV-03 Music Maker Plus	PLAYER/DUAL CASSETTE RECORDER - RC2400 remote control included. Califone 2455AV-02	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/ RECORDER - Designed for educational use. EIK 8080A or approved alternate.
\$49.15	\$92.65	\$85.15	\$158.95	\$219.4
			Califone 2455AV-03	
\$46.25	\$117.00 as spec	\$82.00	\$145.75	\$234.00
\$69.16	\$123.48	\$107.57	\$194.32	\$231.33
			Califone 2455AV-03	EIKI 8080
\$82.80	\$132.20	\$125.73		\$225.45
				\$254.00
\$66.81	\$131.46	\$111.85	\$197.72	\$254.00
	TAPE RECORDER/ PLAYER, Califone3432IR or approved alternate. \$49.15 \$46.25	TAPE RECORDER/ PLAYER, Califone3432IR or approved alternate. \$49.15 \$449.15 \$46.25 \$117.00 as spec \$69.16 \$82.80 \$132.20	TAPE RECORDER/ PLAYER, Califone3432IR or approved alternate. \$49.15 \$49.15 \$46.25 \$117.00 as spec \$69.16 \$123.48 \$132.20 \$125.73	TAPE RECORDER/ PLAYER, Califone3432IR or approved alternate. \$ CD-RW compatibility. Califone4432IR or approved alternate. \$ 49.15 \$ 92.65 \$ \$85.15 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

Address:	B. CAMCORDERS/CA	MERAS/EQUIPMENT:				
Item #:	(8.				
Description			nufacturers' prices, a pric response in	7. ce list or catalog containing materials or catalog containing materials order to be considered.	anufacturers' prices must	
	Canon	Web Address (if available) for #6 :	Panasonic	Web Address (if available) for #7 :	Sony	Web Address (if available) for #8 :
1 Acco Brands USA LLC (GBC)						
2 AFP Industries, Inc.						
3 AVES Audio Visual Systems, Inc.	19% Literature Enclosed				11% Literature Enclosed	
4 Audio Visual Innovations						
5 Audio Visual Solutions Corp.	11.1%	www.canon.com				
6 B&H Photo Video Pro-Audio	1% discount from web price	www.bhphoto.com	1% discount from web price	www.bhphoto.com	1% discount from web price	www.bhphoto.com
7 BES Industries, Inc.	4%	http://www.usa.canon. com/cusa/consumer/ products	4%	http://www2.panasonic.com /consumer-electronics	4%	http://www.sonystyle.com
8 CDW Government	2%	cdwg.com	2%	cdwg.com	2%	cdwg.com

Address:	B. CAMCORDERS/CA	MERAS/EQUIPMENT:								
Item #:		6.		7.		8.				
Description	Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered.									
	Canon	Web Address (if available) for #6 :	Panasonic	Web Address (if available) for #7 :	Sony	Web Address (if available) for #8 :				
9 Camcor, Inc.	11.5% - 20.5%	www.usa.canon.com	10%	www.panasonic.com	13-14.5%	www.sonystyle.com				
	11.5% on professional models 20.5% on consumer models				13% on Standard Definition models 14.5% on High Definition models					
10 Lakeshore Learning					55					
11 Lee Hartman &										
Sons, Inc.										
12 Lightspeed Technologies, Inc.										
13 Logical Choice Technologies										
14 Long's Electronics, Inc.	5%				5%					
15 Markertek Video										
Supply										
16 Nicholas P. Pipino Associates, Inc.	26%	www.canondv.com								

	Address:	B. CAMCORDERS/C/	AMERAS/EQUIPMENT	(CONTINUED):					
	Item #:	(9.	10			11.		
	Description	Bid the percentage of	discount from MSRP. Ma rers' prices must be sub conside	anufacturers' prices, a printed with the bid resp	price list or catalog	Balance of line discount. Bid the percentage discount from MSR Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response order to be considered.			
		Canon	Web Address (if available) for #9:	Sony	Web Address (if available) for #10 :	Canon Accessories	Web Address (if available) for #11:		
1	Acco Brands USA LLC (GBC)								
	, ,								
2	AFP Industries, Inc.								
3	AVES Audio	19%		11%		5%			
	Visual Systems,	Literature Enclosed		Literature Enclosed		Literature Enclosed			
	Inc.								
4	Audio Visual Innovations								
5	Audio Visual Solutions Corp.	22.3%	www.canon.com			11.1%	www.canon.com		
_	B&H Photo Video Pro-Audio	1% discount from web price	www.bhphoto.com	1% discount from web price		1% discount from web price	www.bhphoto.com		
7	BES Industries, Inc.	4%	http://www.usa.canon. com/cusa/consumer/ products	4%	http://www.sony style.com	4%	http://www.usa.canon.com/cusa/ consumer/products		
8	CDW Government	2%	cdwg.com	2%	cdwg.com	2%	cdwg.com		

	Address:	B. CAMCORDERS/C	AMERAS/EQUIPMENT	(CONTINUED):					
	Item #:	9	9.	10			11.		
	Description	Bid the percentage of	discount from MSRP. M Irers' prices must be sub conside	anufacturers' prices, a pmitted with the bid resp	price list or catalog	Balance of line discount. Bid the percentage discount from MSR Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response order to be considered.			
		0			\\/ab \ \ abba				
		Canon	Web Address (if available) for #9:	Sony	Web Address (if available) for #10 :	Canon Accessories	Web Address (if available) for #11:		
9 C a	amcor, Inc.	26.5%	www.usa.canon. com	8.2%	www.sonystyle.		www.usa.canon.com		
10 La	akeshore Learning								
	ee Hartman &								
	ons, Inc. ightspeed								
	echnologies, Inc.								
	ogical Choice echnologies								
14 Lo	ong's Electronics,	5%		5%		5%			
	larkertek Video								
Sı	upply						_		
16 Ni As	icholas P. Pipino ssociates, Inc.					31%	www.canondv.com		

Add	dress:	B. CAMCORDERS/C.	AMERAS/EQUIPMENT (CO	ONTINUED):			
Ite	em #:		9.	10			11.
	cription	Bid the percentage of	discount from MSRP. Manu urers' prices must be submit considered	ufacturers' prices, a tted with the bid resp	price list or catalog	Manufacturers' prices manufacturers' prices mus	Bid the percentage discount from MSRP. s, a price list or catalog containing st be submitted with the bid response in r to be considered.
	Canon Web (if availa			Sony	Web Address (if available) for #10 :	Canon Accessories	Web Address (if available) for #11:
17 Pyrami Product 18 RM Edi Compu	lucation						
20 Smiley	cts, Inc. /'s Audio						
Visual							
21 Sound Conce							
22 Troxell Comm Inc.	II nunications,	26%	www.trox.com	4%	www.trox.com	5% accessories off list	www.trox.com
23 Valiant	t IMC						
24 Washir Profess System	sional ns						
25 Xerox Visual	Audio Solutions						

	Address:	B. CAMCORDERS	CAMERAS/EQUIPME	ENT (CONTINUED):		C. LAMINATOR A	ND SUPPLIE	S		
	Item #:	12.		13.		14.	14a.	15.	16.	17.
	Description	Balance of line d	or catalog containing r	ntage discount from MS nanufacturers' prices m order to be considered	ust be submitted with	LAMINATOR - GBC Ultima 65, 1710740. NO	laminator at each ordering	CABINET FOR LAMINATOR AND SUPPLIES -	Nap-Lam® I Thermal Film. LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core,	Nap-Lam® I Thermal Film. LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1"
		Panasonic	Web Address	Sony Accessories	Web Address	SUBSTITUTION.	location.	GBC 1154314	clear, GBC Naplam	core, clear GBC
								or approved alternate.	3126514. NO SUBSTITUTION.	Naplam 3126061. NO SUBSTITUTION.
1	Acco Brands USA					\$1,554.00	\$160.00		\$25.12	\$23.80
	LLC (GBC)							GBC Deluxe Laminator Cabinet P/N 1154314		
2	AFP Industries, Inc.									
3	AVES Audio			5%						
	Visual Systems, Inc.			Literature Enclosed						
4	Audio Visual Innovations									
5	Audio Visual Solutions Corp.					\$1,361.90		\$459.20		\$54.60 Pkg/2 See Note
										Pkg/2 See Note
6	B&H Photo Video Pro-Audio	1% discount from web price	www.bhphoto.com	1% discount from web price						
7	BES Industries, Inc.	4%	http://www2. panasonic.com/	4%	http://www.sonystyle.					
			consumer-electronics							
8	CDW Government	2%	cdwg.com	2%	cdwg.com					
	1								1	1

Addr	ress:	B. CAMCORDERS	S/CAMERAS/EQUIPME	NT (CONTINUED):		C. LAMINATOR A	ND SUPPLIE	S		
Iten	n #:	12.		13.		14.	14a.	15.	16.	17.
Descr		Balance of line of	discount. Bid the percer	ntage discount from MS		LAMINATOR -	Training for	CABINET FOR	Nap-Lam® I Thermal	Nap-Lam® I Thermal
		prices, a price list	t or catalog containing n the bid response in	nanufacturers' prices m order to be considered	ust be submitted with	GBC Ultima 65, 1710740. NO	laminator at each ordering	AND SUPPLIES -	FILM - 27"x 250' roll, .003 (3 mil) 1" core,	.0015 (1.5 mil) 1"
		Panasonic	Web Address	Sony Accessories	Web Address	SUBSTITUTION.	location.	GBC 1154314		core, clear GBC
								or approved alternate.	3126514. NO SUBSTITUTION.	Naplam 3126061. NO SUBSTITUTION.
9 Camcor	r, Inc.	5%	www.panasonic. com	5%	www.sony style.com	\$1,545.86		\$607.97		
10 Lakesho	ore Learning									
Lancone	ore Learning									
11 Lee Har	tmon 9									
Sons, In										
12 Lightsp	eed									
	logies, Inc.									
13 Logical										
Techno	logies									
14 Long's E	Electronics,									
Inc.	,									
15 Markerte	ek Video									
Supply 16 Nicholas	D Dining					¢4 404 00		\$489.00	\$34.10	\$26.80
Associat						\$1,484.00		Φ469.00		\$∠0.80

	Address:	B. CAMCORDERS/	CAMERAS/EQUIPMI	ENT (CONTINUED):		C. LAMINATOR A	ND SUPPLIE	S		
	Item #:	12.		13.		14.	14a.	15.	16.	17.
	Description	Balance of line dis	or catalog containing	entage discount from MS manufacturers' prices m	ust be submitted with	LAMINATOR - GBC Ultima 65,	Training for laminator at	CABINET FOR LAMINATOR	Nap-Lam® I Thermal Film. LAMINATING	Nap-Lam® I Thermal Film. LAMINATING
				order to be considered		1710740. NO SUBSTITUTION.	each ordering location.	AND SUPPLIES - GBC 1154314	FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC Naplam	FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC
		Panasonic	Web Address	Sony Accessories	Web Address	SOBSTITUTION.	location.	or approved	3126514.	Naplam 3126061.
								alternate.	NO SUBSTITUTION.	NO SUBSTITUTION.
17	Pyramid School					\$1,492.95	\$150.00	\$459.95	\$27.95	\$30.95
	Products								Bryce 03-273-1C	
18	RM Education									
	Computrac									
19	Schoolhouse Products, Inc.									
20	Smiley's Audio									
	Visual									
21	Sound									
	Conceptions									
22	Troxell			4% accessories off						
	Communications, Inc.			list						
23	Valiant IMC							\$550.20		
24	Washington									
	Professional Systems									
25	Xerox Audio Visual Solutions									
	Tisual Colutions									
		<u> </u>								

	Address:	C. LAMINATOR AND SU	UPPLIES (CONTINUED):	:	D. LISTENING	S/LANGUAGE EQ	UIPMENT:		E. MICROPHONES
	Item #:	18.	19.	20.	21.	22.	23.	24.	25.
	Description	Nap-Lam® I Thermal Film. LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC Naplam 3000024. NO SUBSTITUTION.	Nap-Lam® I Thermal Film. LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC Naplam 3000004. NO SUBSTITUTION.	Nap-Lam® I Thermal Film. LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC Naplam 3000003. NO SUBSTITUTION.	AUDIO JUNCTION BOX - Box only. Califone 1218AV-PY or approved alternate.	HEADPHONES - Hamilton HA-7 or approved alternate.	HEADPHONES WITH MICROPHONE - LOGITECH Clear Chat Comfort USB - Model # 981- 000014. NO SUBSTITUTION.	HEADPHONES WITH MICROPHONE - TELEX Discovery-I DS-8V (Mfg. Part #300103-803). NO SUBSTITUTION.	WIRELESS MICROPHONE FOR CAMCORDER, HAND HELD - NADY 351 VR/HT or approved alternate.
1	Acco Brands USA	\$27.76	\$16.75	\$15.90					
	LLC (GBC)	\$27.10	Ψ10.73	\$13.30					
2	AFP Industries, Inc.								
3	AVES Audio				\$16.50	\$6.95			
	Visual Systems,					Californa			
	Inc.					Califone 3068AV Literature Enclosed			
4	Audio Visual Innovations								
5	Audio Visual	\$62.80	\$39.90	\$38.60		\$10.50	\$38.75	\$49.80	\$100.80
	Solutions Corp.	Pkg/2 See Note	Pkg/2 See Note	Pkg/2 See Note					
6	B&H Photo Video Pro-Audio						\$26.19		
7	BES Industries,				\$15.31	\$7.55	\$31.78	\$41.29	\$103.74
'	Inc.				ψ10.01	ψ1.33	ψ31.70	Ψ-1.23	ψ103.74
8	CDW Government								

					D. LISTENING	/LANGUAGE EQ	UIPMENT:		E. MICROPHONES
	Item #:	18.	19.	20.	21.	22.	23.	24.	25.
	Description	Nap-Lam® I Thermal Film. LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC Naplam 3000024. NO SUBSTITUTION.	Nap-Lam® I Thermal Film. LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC Naplam 3000004. NO SUBSTITUTION.	Nap-Lam® I Thermal Film. LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC Naplam 3000003. NO SUBSTITUTION.	AUDIO JUNCTION BOX - Box only. Califone 1218AV-PY or approved alternate.	HEADPHONES - Hamilton HA-7 or approved alternate.	HEADPHONES	HEADPHONES WITH MICROPHONE - TELEX Discovery-I DS-8V (Mfg. Part #300103-803). NO SUBSTITUTION.	WIRELESS MICROPHONE FOR CAMCORDER, HAND HELD - NADY 351 VR/HT or approved alternate.
9	Camcor, Inc.	\$41.98	\$30.00	\$29.36	\$14.51	\$9.50	\$31.95	\$44.95	\$114.62
10	Lakeshore Learning				\$23.70 Lakeshore				
					Model/Item #LA802	Model/Item			
11	Lee Hartman &								
	Sons, Inc.								
12	Lightspeed Technologies, Inc.								
13	Logical Choice Technologies								
14	Long's Electronics, Inc.				\$10.59	\$9.89		\$42.04	
15	Markertek Video								
	Supply	-	-	-	-				
16	Nicholas P. Pipino Associates, Inc.	\$30.45	\$19.45	\$18.60	\$10.59	\$5.69 Califone 3068AV			

	Address:	C. LAMINATOR AND SI	JPPLIES (CONTINUED):		D. LISTENING	/LANGUAGE EQ	UIPMENT:		E. MICROPHONES
	Item #:	18.	19.	20.	21.	22.	23.	24.	25.
	Description	Nap-Lam® I Thermal Film. LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC Naplam 3000024. NO SUBSTITUTION.	Nap-Lam® I Thermal Film. LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC Naplam 3000004. NO SUBSTITUTION.	Nap-Lam® I Thermal Film. LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC Naplam 3000003. NO SUBSTITUTION.	AUDIO JUNCTION BOX - Box only. Califone 1218AV-PY or approved alternate.	HEADPHONES - Hamilton HA-7 or approved alternate.	HEADPHONES WITH MICROPHONE - LOGITECH Clear Chat Comfort USB - Model # 981- 000014. NO SUBSTITUTION.	HEADPHONES WITH MICROPHONE - TELEX Discovery-I DS-8V (Mfg. Part #300103-803). NO SUBSTITUTION.	WIRELESS MICROPHONE FOR CAMCORDER, HAND HELD - NADY 351 VR/HT or approved alternate.
17	Pyramid School Products	\$37.35	\$19.98	\$19.95	\$9.58	\$6.29		\$37.49	
						Califone			
40	DM Education					3068AV			ļ
18	RM Education Computrac								
	Schoolhouse Products, Inc.								
20	Smiley's Audio Visual				\$8.20	Califone 3068AV see			
21	Sound					spec sheet			
-	Conceptions								
22	Troxell Communications, Inc.				\$14.69	\$12.24	\$37.66	\$41.01	\$99.54
23	Valiant IMC				\$8.97 Hamilton JBP- 8V	-	\$36.58	\$42.64	\$92.78
24	Washington Professional Systems				34				
25	Xerox Audio Visual Solutions				\$10.04	\$12.96	\$36.92		\$92.45

	Address:	E. MICROPHONES (CONTINUED):								
	Item #:	26.	27.	28.	29.	30.	31.	32.		
	Description	WIRELESS MICROPHONE FOR CAMCORDER, LAVALIERE - NADY 351 VR/LT or approved alternate.	WIRELESS MICROPHONE, HAND HELD - SHURE PG24/PG58	WIRELESS MICROPHONE,	MICROPHONE, HAND HELD - SHURE 565SD-CN or approved alternate.	MICROPHONE, HAND HELD - SHURE 565SD-LC or approved alternate.		MICROPHONE, HAND HELD SHURE VP64A or approved alternate.		
-										
	Acco Brands USA LLC (GBC)									
2	AFP Industries, Inc.									
3	AVES Audio Visual Systems, Inc.		\$228.00	\$227.00	\$99.00	\$85.50	\$73.00	\$65.00		
4	Audio Visual Innovations									
	Audio Visual Solutions Corp.	\$100.80	\$244.90	\$244.90	Discontinued	\$103.90	\$85.85	\$75.49		
	B&H Photo Video Pro-Audio		\$189.00	\$189.00	\$105.00	\$90.00	\$66.00	\$57.00		
	BES Industries, Inc.	\$103.74	\$272.64	\$327.19	\$111.23	\$93.89	\$78.93	\$67.99		
0	CDW Covernment		ShurePGX24/PG58	ShurePGX14/85						
8	CDW Government									

	Address:	E. MICROPHONES (CO	ONTINUED):					
	Item #:	26.	27.	28.	29.	30.	31.	32.
	Description	WIRELESS MICROPHONE FOR CAMCORDER, LAVALIERE - NADY 351 VR/LT or approved alternate.	WIRELESS MICROPHONE, HAND HELD - SHURE PG24/PG58	WIRELESS MICROPHONE,	MICROPHONE, HAND HELD - SHURE 565SD-CN or approved alternate.	MICROPHONE, HAND HELD - SHURE 565SD-LC or approved alternate.		MICROPHONE, HAND HELD SHURE VP64A or approved alternate.
9	Camcor, Inc.	\$114.62	\$120.51	\$238.23	\$114.39	\$98.58	\$80.84	\$70.64
10	Lakeshore Learning							
11	Lee Hartman &		\$243.00	\$243.00	\$113.00	\$97.00	\$73.00	\$68.00
	Sons, Inc.		ψ2 10.00	ΨΞ.0.00	\$1.0.00	ψ000	V. 0.00	\$60.00
12	Lightspeed							
	Technologies, Inc.							
13	Logical Choice Technologies							
14	Long's Electronics, Inc.		\$229.95	\$229.95	\$119.95	\$89.95	\$79.95	\$71.95
15	Markertek Video		\$259.95	\$259.95		\$99.95	\$81.95	\$69.95
. •	Supply		Ψ203.00	\$253.00		ψ00.00	\$27.00	+30.00
16	Nicholas P. Pipino							
	Associates, Inc.							
ь			l.				1	I.

	Address:	E. MICROPHONES (CO	ONTINUED):					
	Item #:	26.	27.	28.	29.	30.	31.	32.
	Description	WIRELESS MICROPHONE FOR CAMCORDER, LAVALIERE - NADY 351 VR/LT or approved alternate.	WIRELESS MICROPHONE, HAND HELD - SHURE PG24/PG58	WIRELESS MICROPHONE,	MICROPHONE, HAND HELD - SHURE 565SD-CN or approved alternate.	MICROPHONE, HAND HELD - SHURE 565SD-LC or approved alternate.		MICROPHONE, HAND HELD SHURE VP64A or approved alternate.
	Pyramid School Products							
18	RM Education							
	Computrac							
19	Schoolhouse							
	Products, Inc.							
20	Smiley's Audio Visual							
21	Sound		\$358.50	\$375.50	\$55.47	\$32.63		
	Conceptions				Aulex SuperLux PRA-	Aulex SuperLux PRA		
					C1	C1		
22	Troxell Communications,	\$99.54		\$220.02	Discontinued	**		
	Inc.	NADY 351VRLTX please specify frequency				Shure 565SDLC/25J		
23	Valiant IMC	\$92.78	\$232.00	\$232.00	\$105.47 Shure 565SD-LC w/25' cable	\$97.47	\$83.92	\$73.52
24	Washington Professional		\$235.00	\$235.00			\$77.00	\$66.00
25	Systems Xerox Audio Visual Solutions	\$92.45	\$227.21	\$227.21	\$111.62	\$97.74	\$77.59	\$67.72

	Address:	E. MICROPHONES (CONT		F. PAPER TRIMMERS:					
	Item #:	33.	34.	35.	36.	37.		38.	39.
	Description	MICROPHONE,	MICROPHONE	MICROPHONE -	MICROPHONE	SHURE	Web Address (if		Dahle Rolling Trimmer
	Boodinplion	LAVALIERE - SHURE SM-	CABLE - SHURE	Clear one Chat 150		ACCESSORIES	available) for	BUILT IN SIREN -	14-1/8" Cut.
		11 or approved alternate.	C25J or approved	#910-156-200.	HAND HELD -	7.00200720	#37:	CALIFONE PA-15 or	NO SUBSTITUTION.
		Tr or approved anomato.	alternate.	NO	HAMILTON PA-		<i>"</i> 01.	approved alternate.	110 0000111011011
			anomato.	SUBSTITUTION	85HH or			approved alternate.	
				CODOTTION	approved				
					alternate.				
					alternate.				
									
	Acco Brands USA								
	LLC (GBC)								
2	AFP Industries,								
-	Inc.								
3	AVES Audio	\$92.00	\$15.00			10%		\$74.00	
	Visual Systems,	• • • • • • • • • • • • • • • • • • • •	,					,	
	Inc.	Shure SM-11CN				Literature			
						Enclosed			
4	Audio Visual								
	Innovations								
5	Audio Visual	\$108.80	\$22.94		\$63.49	11.1%	www.shure.com	\$64.85	
"	Solutions Corp.	Ψ100.00	ΨΖΖ.34		Ψ03.43	11.170	www.snuie.com	ψ04.03	
	Solutions Corp.								
6	B&H Photo Video	\$88.00	\$12.00			1% discount off	www.bhphoto.		\$124.90
	Pro-Audio	·	·			web price	com		•
7	BES Industries,	\$93.11	\$8.97	\$310.97	\$59.05	45%	http://www.shure	\$49.97 spec	
	Inc.						.com/americas/		
		Shure SM-11CN						\$46.14 Hamilton-	
0	CDW Coverses and		125					MM6s	
ß	CDW Government								
	l				L			L.	

	Address:	E. MICROPHONES (CONT	TINUED):						F. PAPER TRIMMERS:
	Item #:	33.	34.	35.	36.	37.		38.	39.
	Description	MICROPHONE, LAVALIERE - SHURE SM- 11 or approved alternate.	MICROPHONE CABLE - SHURE C25J or approved alternate.	MICROPHONE - Clear one Chat 150 #910-156-200. NO SUBSTITUTION	MICROPHONE	SHURE ACCESSORIES	Web Address (if available) for #37:	MICROPHONE WITH BUILT IN SIREN - CALIFONE PA-15 or approved alternate.	Dahle Rolling Trimmer 14-1/8" Cut. NO SUBSTITUTION.
9	Camcor, Inc.	\$104.30	\$18.80		\$56.78	35%	www.shure.	\$55.98	
10	Lakeshore Learning								
11	Lee Hartman &		\$13.00	\$319.00				\$51.00	
	Sons, Inc.		ψ13.00	ψ319.00				ψ51.00	
12	Lightspeed Technologies, Inc.								
	Logical Choice Technologies								
14	Long's Electronics, Inc.	\$102.95			\$57.95	5%		\$62.95	
			NADY C25J						
	Markertek Video Supply	\$105.00							
16	Nicholas P. Pipino Associates, Inc.							\$47.85	

	Address:	E. MICROPHONES (CONT	ΓINUED):						F. PAPER TRIMMERS:
	Item #:	33.	34.	35.	36.	37.		38.	39.
	Description	MICROPHONE, LAVALIERE - SHURE SM- 11 or approved alternate.	MICROPHONE CABLE - SHURE C25J or approved alternate.	MICROPHONE - Clear one Chat 150 #910-156-200. NO SUBSTITUTION	MICROPHONE WIRELESS HAND HELD - HAMILTON PA- 85HH or	SHURE ACCESSORIES	Web Address (if available) for #37:		Dahle Rolling Trimmer 14-1/8" Cut. NO SUBSTITUTION.
47					approved alternate.			050.00	
	Pyramid School Products				\$61.89			\$50.29	
18	RM Education								
	Computrac								
	Schoolhouse								
	Products, Inc.								
20	Smiley's Audio Visual								
21	Sound		\$22.84						
	Conceptions		Audio Technica AT8314-25						
22	Troxell Communications,	\$89.59		\$318.39	\$59.90	5.2%	www.trox.com	\$51.34	
	Inc.	Shure SM11CN corrected part number							
23	Valiant IMC	\$93.02			\$47.85	25%	www.shure.com		
			Comprehensive XLRP-XLRJ-25ST						
	Washington Professional Systems	\$94.00	Rapco AJ25						
25	Xerox Audio Visual Solutions	\$102.04 Shure SM11-CN		\$302.95	\$64.07	25%	www.shure.com/ americas		
		S.Idio Sivii i Olv							

	Address:	· · ·		G. PRESENTATION DEVIC	ES:		
	Item #:	40.	41.	42.	43.	44.	45.
	Description	Dahle Rolling Trimmer 20- 1/8" Cut. NO SUBSTITUTION.		DOCUMENT CAMERA - AVerMedia AVerVision 300AF+. NO SUBSTITUTION.	MICROSCOPE LENS FOR DOCUMENT CAMERA - AVerMedia VisionNMA Microscope Lens, Mfg. Part No. VISIONMA. NO SUBSTITUTION.	BALANCE OF LINE for AVerMedia AVerVision Document Cameras not	WRITING SURFACE EASEL - Draper DR800 or Da-Lite A585.
_							
	Acco Brands USA LLC (GBC)						
2	AFP Industries,						\$187.88
	Inc.						As Spec Draper
3	AVES Audio Visual Systems, Inc.						
4	Audio Visual Innovations			\$361.00	\$38.90	18%	
5	Audio Visual Solutions Corp.			\$552.50	\$50.10		\$208.45
	Columbia Colpi						As Spec
							Da-Lite
6	B&H Photo Video Pro-Audio	\$149.90	\$214.00	\$582.00		1%	
							As Spec Da-Lite
7	BES Industries, Inc.			\$479.94	\$38.97	22%	\$214.69
							Da-Lite #43145
8	CDW Government			\$359.00	\$41.00	23% please see attached price sheet from AVerMedia for pricing	
_		· · · · · · · · · · · · · · · · · · ·	-	·	· ·	·	

Address:	F. PAPER TRIMMERS (C	CONTINUED):	G. PRESENTATION DEVIC	ES:		
Item #:	40.	41.	42.	43.	44.	45.
Description	Dahle Rolling Trimmer 20- 1/8" Cut. NO SUBSTITUTION.	Dahle Rolling Trimmer 28- 1/4" Cut. NO SUBSTITUTION.	DOCUMENT CAMERA - AVerMedia AVerVision 300AF+. NO SUBSTITUTION.	MICROSCOPE LENS FOR DOCUMENT CAMERA - AVerMedia VisionNMA	BALANCE OF LINE for AVerMedia AVerVision Document Cameras not listed. Percentage discount from MSRP.	WRITING SURFACE EASEL - Draper DR800 or Da-Lite A585.
9 Camcor, Inc.			\$523.89	\$40.29	22% www.aver.usa.com	
						As Spec Draper
10 Lakeshore Learning	9					
11 Lee Hartman &						
Sons, Inc. 12 Lightspeed						
Technologies, Inc						
13 Logical Choice Technologies			\$583.32	\$41.66	15%	
14 Long's Electronics, Inc.						\$234.20
15 Markertek Video						As Spec Da-Lite
Supply 16 Nicholas P. Pipino Associates, Inc.			\$559.00	\$48.10	18%	\$223.80 As Spec Da-Lite

	Address:	, , , , ,	ONTINUED):	G. PRESENTATION DEVIC	ES:		
	Item #:	40.	41.	42.	43.	44.	45.
	Description	Dahle Rolling Trimmer 20- 1/8" Cut. NO SUBSTITUTION.		DOCUMENT CAMERA - AVerMedia AVerVision 300AF+. NO SUBSTITUTION.	MICROSCOPE LENS FOR DOCUMENT CAMERA - AVerMedia VisionNMA	BALANCE OF LINE for AVerMedia AVerVision Document Cameras not listed. Percentage discount from MSRP.	WRITING SURFACE EASEL - Draper DR800 or Da-Lite A585.
17	Pyramid School Products						\$189.95
							As Spec Draper
18	RM Education						Diapei
	Computrac						
19	Schoolhouse Products, Inc.						
20	Smiley's Audio						
	Visual						
21	Sound Conceptions						
22	Troxell Communications,			\$541.39	\$43.81	17.5% off list 6.2% off list accessories	
	Inc.						As Spec Draper
	Valiant IMC			\$561.00	\$45.30	18%	\$214.52 As Spec Draper
	Washington Professional Systems						
25	Xerox Audio Visual Solutions			\$558.06	\$40.71	18%	\$196.02 As Spec
							Draper

	Address:	G. PRESENTATION DEVICES (CONTINUED):										
	Item #:	46.	47.	48.	49.	50a.	50b.					
	Description	MARKER BOARD - Best- Rite 67RG-DD or approved alternate.	MARKER BOARD - Best- Rite 667RG-FD or approved alternate	SCREEN, TRIPOD - 70" x	INTERACTIVE WHITEBOARD CLASSROOM SYSTEM AND INSTALLATION - PROMETHEAN ACTIVBOARD+2 ACTIVCLASSROOM. NO SUBSTITUTION.	MINI PC and installation at initial Activboard installation.	MINI PC and installation to retro-fit existing Activboard.					
1	Acco Brands USA											
	LLC (GBC)											
2	AFP Industries,			\$126.93								
	Inc.			Da-Lite Picture King 40131								
3	AVES Audio											
	Visual Systems,											
	Inc.											
4	Audio Visual Innovations											
5	Audio Visual			\$146.25								
	Solutions Corp.											
				Da-Lite Picture King 70"x70" #40131								
6	B&H Photo Video			\$131.00								
	Pro-Audio											
				Da-lite 40131								
7	BES Industries,			\$126.49								
	Inc.											
				Da-Lite #40131								
L	0.0111.0											
8	CDW Government											
_	1											

	50b. MINI PC and installation to retro-fit existing Activboard.
Description MARKER BOARD - Best-Rite 67RG-DD or approved alternate. MARKER BOARD - Best-Rite 667RG-FD or approved alternate. MARKER BOARD - Best-Rite 667RG-FD or approved alternate. SCREEN, TRIPOD - 70" x 70" - Da-Lite Picture King or approved alternate. CLASSROOM SYSTEM AND INSTALLATION - PROMETHEAN ACTIVBOARD+2 ACTIVCLASSROOM. NO SUBSTITUTION. MINI PC and installation at initial Activboard installation. NO SUBSTITUTION.	
9 Camcor, Inc. \$127.71	
10 Lakeshore Learning	
11 Lee Hartman &	
Sons, Inc.	
12 Lightspeed Technologies, Inc.	
13 Logical Choice \$279.00 \$4,299.00 \$1,089.00 Technologies	\$1,200.00
Da-Lite Picture King, Black Matte White	
14 Long's Electronics, Inc. \$143.34	
Da-Lite 40131	
15 Markertek Video	
Supply 16 Nicholas P. Pipino \$129.40	
Associates, Inc.	

G. PRESENTATION DEVICES (CONTINUED): Address: 47. Item #: 46. 48. 49. 50a. 50b. Description MARKER BOARD - Best-MARKER BOARD - Best-SCREEN, TRIPOD - 70" x INTERACTIVE MINI PC and installation at MINI PC and installation to Rite 67RG-DD or Rite 667RG-FD or approved 70" - Da-Lite Picture King **WHITEBOARD** initial Activboard retro-fit existing Activboard. approved alternate. alternate or approved alternate. **CLASSROOM SYSTEM** installation. AND INSTALLATION -**PROMETHEAN** ACTIVBOARD+2 ACTIVCLASSROOM. NO SUBSTITUTION. 17 Pyramid School \$128.98 Products Da-Lite 40131 Picture King 18 RM Education Computrac 19 Schoolhouse Products, Inc. 20 Smiley's Audio Visual 21 Sound Conceptions 22 Troxell \$445.09 \$547.21 \$127.09 Communications, Da-lite 40131 Inc. 23 Valiant IMC \$544.40 \$562.00 \$147.70 Best Rite 667RG-DD Da-lite 40131 \$162.00 24 Washington Professional Da-Lite Picture King 40131 Systems 25 Xerox Audio \$554.88 \$572.95 \$80.02 Visual Solutions Draper Consul 216004

	Address: G. PRESENTATION DEVICES (CONTINUED):						
-	Item #:	51.	52.	53.	54.	55.	56.
	Description	ACTIVBOARD - 78" - Promethean Model AB378. NO SUBSTITUTION.	ACTIVOTE - Set of 25 w/case. Promethean Model AV3-KIT25AMER. NO SUBSTITUTION.	ACTIVOTE - Set of 32 w/case (includes ACTIVHUB). Promethean Model AV3- 1KIT32AMER. NO SUBSTITUTION.		ACTIVEXPRESSION - Set of 32 w/case (includes ACTIVHUB). Promethean Model AE1KIT32US. NO SUBSTITUTION.	ACTIVSLATE50 - (includes Activpen). Promethean Model ACTIVSLATE50. NO SUBSTITUTION.
	Acce Bronde UCA						
1	Acco Brands USA LLC (GBC)						
2	AFP Industries, Inc.						
3	AVES Audio Visual Systems, Inc.						
4	Audio Visual Innovations						
5	Audio Visual Solutions Corp.						
6	B&H Photo Video Pro-Audio						
7	BES Industries, Inc.						
8	CDW Government						

	Address:	G. PRESENTATION DEVI	CES (CONTINUED):				
	Item #: Description	51. ACTIVBOARD - 78" - Promethean Model AB378. NO SUBSTITUTION.	52. ACTIVOTE - Set of 25 W/case. Promethean Model AV3-KIT25AMER. NO SUBSTITUTION.	53. ACTIVOTE - Set of 32 w/case (includes ACTIVHUB). Promethean Model AV3- 1KIT32AMER. NO SUBSTITUTION.	54. ACTIVEXPRESSION - Set of 25 w/case (includes ACTIVHUB). Promethean Model AE1KIT25US. NO SUBSTITUTION.	55. ACTIVEXPRESSION - Set of 32 w/case (includes ACTIVHUB). Promethean Model AE1KIT32US. NO SUBSTITUTION.	56. ACTIVSLATE50 - (includes Activpen). Promethean Model ACTIVSLATE50. NO SUBSTITUTION.
9	Camcor, Inc.						
10	Lakeshore Learning						
	Lee Hartman & Sons, Inc. Lightspeed Technologies, Inc.						
13	Logical Choice Technologies	\$975.00	\$1119.00/set	\$1439.00/set	\$1679.00/set	\$2159.00/set	\$279.00
14	Long's Electronics, Inc.						
16	Markertek Video Supply Nicholas P. Pipino Associates, Inc.						

	Address:	G. PRESENTATION DEVICES (CONTINUED):						
	Item #:	51.	52.	53.	54.	55.	56.	
	Description	ACTIVBOARD - 78" -	ACTIVOTE - Set of 25	ACTIVOTE - Set of 32	ACTIVEXPRESSION - Set of			
	Bescription	Promethean Model AB378. NO SUBSTITUTION.	w/case. Promethean Model AV3-KIT25AMER. NO SUBSTITUTION.	w/case (includes ACTIVHUB). Promethean Model AV3-	25 w/case (includes ACTIVHUB). Promethean Model AE1KIT25US.	32 w/case (includes ACTIVHUB). Promethean Model AE1KIT32US.	Activpen). Promethean Model ACTIVSLATE50. NO SUBSTITUTION.	
				1KIT32AMER. NO SUBSTITUTION.	NO SUBSTITUTION.	NO SUBSTITUTION.		
17	Pyramid School							
	Products							
18	RM Education							
	Computrac							
19	Schoolhouse							
	Products, Inc.							
20	Smiley's Audio							
	Visual							
21	Sound Conceptions							
22	Troxell Communications, Inc.							
23	Valiant IMC							
	Washington							
24	Professional Systems							
25	Xerox Audio							
20	Visual Solutions							
	•						ı	

	Address: G. PRESENTATION DEVICES (CONTINUED):							
	Item #: Description	57a. ACTIVPEN - each. Promethean Model 2- 033-ACTIVPEN3. NO SUBSTITUTION.	57b. ACTIVPEN - Set of 10. Promethean Model 2-033 ACTIVPEN-10. NO SUBSTITUTION.	58a. ACTIVPEN - Teacher 2 pack. Promethean Model ACTIVPEN4T3-2. NO SUBSTITUTION.	58b. ACTIVPEN - Student 2 pack. Promethean Model ACTIVPEN4S3-2. NO SUBSTITUTION.	59. ACTIVHUB . Promethean Model PRM- AH2-01AMER. NO SUBSTITUTION.	60. ACTIVARENA - 2 pens. Promethean Model ARAPEN4AC2. NO SUBSTITUTION.	
	Acco Brands USA LLC (GBC) AFP Industries,							
3	Inc. AVES Audio Visual Systems, Inc.							
	Audio Visual Innovations							
5	Audio Visual Solutions Corp.							
6	B&H Photo Video Pro-Audio							
7	BES Industries, Inc.							
8	CDW Government							

Address:	G. PRESENTATION DEVICES (CONTINUED):						
Item #:	57a.	57b.	58a.	58b.	59.	60.	
Description	ACTIVPEN - each. Promethean Model 2- 033-ACTIVPEN3. NO SUBSTITUTION.	ACTIVPEN - Set of 10. Promethean Model 2-033. ACTIVPEN-10. NO SUBSTITUTION.	ACTIVPEN - Teacher 2 pack.	ACTIVPEN - Student 2 pack. Promethean Model ACTIVPEN4S3-2. NO SUBSTITUTION.	ACTIVHUB . Promethean Model PRM- AH2-01AMER. NO SUBSTITUTION.	ACTIVARENA - 2 pens. Promethean Model ARAPEN4AC2. NO SUBSTITUTION.	
9 Camcor, Inc.							
10 Lakeshore Learning							
11 Lee Hartman & Sons, Inc.							
12 Lightspeed Technologies, Inc.							
13 Logical Choice Technologies	\$39.50	\$189.05	\$70.30	\$93.10	\$94.05	\$141.55	
14 Long's Electronics, Inc.							
15 Markertek Video Supply							
16 Nicholas P. Pipino Associates, Inc.							

	Address:	G. PRESENTATION DEVICES (CONTINUED):							
	Item #:	57a.	57b.	58a.	58b.	59.	60.		
	Description	ACTIVPEN - each. Promethean Model 2- 033-ACTIVPEN3. NO SUBSTITUTION.		ACTIVPEN - Teacher 2 pack.	ACTIVPEN - Student 2 pack. Promethean Model ACTIVPEN4S3-2. NO SUBSTITUTION.	ACTIVHUB . Promethean Model PRM-AH2-01AMER. NO SUBSTITUTION.	ACTIVARENA - 2 pens. Promethean Model ARAPEN4AC2. NO SUBSTITUTION.		
	Pyramid School Products RM Education								
	Computrac								
	Schoolhouse Products, Inc.								
	Smiley's Audio Visual								
21	Sound Conceptions								
	Troxell Communications, Inc.								
23	Valiant IMC								
	Washington Professional Systems								
25	Xerox Audio Visual Solutions								

	Address:	G. PRESENTATION DEVICES (CONTINUED):							
	Item #: Description	61a. ACTIVBOARD REMOTE for the Sanyo XE40 Projector. Sanyo 6450848537. NO SUBSTITUTION.	61b. ACTIVBOARD REMOTE for the Sanyo (Promethean) PRM-30 Projector. Sanyo (Promethean) PRM30- REMOTE. NO SUBSTITUTION.	62. ACTIVWAND - Promethean Model 1-PRMACTIVWAND- UPG. NO SUBSTITUTION.	63. ACTIVWAND50 - Promethean Model ACTIVWAND50. NO SUBSTITUTION.	64. INTERACTIVE WHITEBOARD COMPONENTS - Balance of line percentage discount from MSRP for Individual Components for Promethean Activeboard Pro 78" and Complimentary Products and Services for K12 not individually listed previously. NO SUBSTITUTION.	65. Percentage Discount for additional Promethean ActivBoard Components and complimentary products and services not included previously. NO SUBSTITUTION.		
						REJECT			
1	Acco Brands USA LLC (GBC)								
	AFP Industries, Inc.								
3	AVES Audio Visual Systems, Inc.								
4	Audio Visual Innovations								
	Audio Visual Solutions Corp.								
	B&H Photo Video Pro-Audio								
7	BES Industries, Inc.								
8	CDW Government								

Address:	G. PRESENTATION DEVICES (CONTINUED):							
Item #:		61a.	61b.	62.	63.	64.	65.	
Description	ACTIVBO for the Project 645		ACTIVBOARD REMOTE for the Sanyo (Promethean) PRM-30 Projector. Sanyo (Promethean) PRM30- REMOTE. NO SUBSTITUTION.	ACTIVWAND - Promethean Model 1-PRMACTIVWAND- UPG. NO SUBSTITUTION.	ACTIVWAND50 - Promethean Model ACTIVWAND50. NO SUBSTITUTION.	INTERACTIVE WHITEBOARD COMPONENTS - Balance of line percentage discount from MSRP for Individual Components for Promethean Activeboard Pro 78" and Complimentary Products and Services for K12 not individually listed previously. NO SUBSTITUTION.	Percentage Discount for additional Promethean ActivBoard Components and complimentary products and services not included previously. NO SUBSTITUTION.	
9 Camcor, Inc.								
10 Lakeshore Le	earning							
11 Lee Hartman	&							
Sons, Inc.								
12 Lightspeed Technologie								
13 Logical Cho Technologie		\$18.00	\$38.00	\$75.00	\$75.00		6% on Accessories 8% on Boards	
14 Long's Electri Inc.	onics,							
15 Markertek Vid	deo							
Supply								
16 Nicholas P. Pi								
Associates, In	c.							

	Address:	G. PRESENTATION DEVICES (CONTINUED):											
-	Item #:	61a.	61b.	62.	63.	64.	65.						
	Description		ACTIVBOARD REMOTE for the Sanyo (Promethean) PRM-30 Projector. Sanyo (Promethean) PRM30- REMOTE. NO SUBSTITUTION.	ACTIVWAND - Promethean Model 1-PRMACTIVWAND- UPG. NO SUBSTITUTION.	ACTIVWAND50 - Promethean Model ACTIVWAND50. NO SUBSTITUTION.	INTERACTIVE WHITEBOARD COMPONENTS - Balance of line percentage discount from MSRP for Individual Components for Promethean Activeboard Pro 78" and Complimentary Products and Services for K12 not individually listed previously. NO SUBSTITUTION.	Percentage Discount for additional Promethean ActivBoard Components and complimentary products and services not included previously. NO SUBSTITUTION.						
	Pyramid School Products												
18	RM Education												
	Computrac												
	Schoolhouse												
	Products, Inc. Smiley's Audio												
	Visual												
	Sound												
	Conceptions												
	Troxell Communications, Inc.												
23	Valiant IMC												
24	Washington												
	Professional Systems												
	Xerox Audio Visual Solutions	\$16.29	\$20.85										

	Address:	G. PRESENTATION DI	EVICES (CONTINUED):					
	Item #: Description	66a. PROJECTOR REPLACEMENT BULB - Sanyo XE40 Projector.	66b. PROJECTOR REPLACEMENT BULB - Sanyo (Promethean) PRM-30 projector.	67. WEBCAM C600 - Logitech Model C600 2MP, #9980252. NO SUBSTITUTION.	68. LECTERN - FLOOR, 46" standard height. Oklahoma Sound Orator 800X or approved alternate.	69. LECTERN - FLOOR, 46.5" standard height. Oklahoma Sound Full floor Lectern #222 or approved alternate.	70. LECTERN - MOBILE, 24"w X 16"d X 45"h. BRETFORD LECT2 or approved alternate.	71. LECTERN - FLOOR, 23"w x 12-1/2"d x 47"h. BRETFORD LECT3 or approved alternate.
	Acco Brands USA LLC (GBC)							
2	AFP Industries, Inc.						\$265.87	\$172.34
	AVES Audio Visual Systems, Inc.							
	Audio Visual Innovations							
	Audio Visual Solutions Corp.			\$68.60	\$683.70	\$160.90	\$274.50	\$176.10
	B&H Photo Video Pro-Audio				\$575.00	\$118.00	\$275.00 LEC2-GMGM	
	BES Industries, Inc.			\$65.43				
8	CDW Government							

Saryo K=10		Address:	G. PRESENTATION DI	EVICES (CONTINUED):					
PROJECTOR REPLACEMENT BULB Face PROJECTOR REPLACEMENT BULB Projector. PROJECTOR PROJECTOR REPLACEMENT BULB Projector. PROJECTOR REPLACEMENT BULB PROJ		Item #:	66a.	66b.	67.	68.	69.	70.	71.
Lee Hartman &			PROJECTOR REPLACEMENT BULB - Sanyo XE40	PROJECTOR REPLACEMENT BULB - Sanyo (Promethean)	WEBCAM C600 - Logitech Model C600 2MP, #9980252. NO	LECTERN - FLOOR, 46" standard height. Oklahoma Sound Orator 800X or approved	LECTERN - FLOOR, 46.5" standard height. Oklahoma Sound Full floor Lectern #222	LECTERN - MOBILE, 24"w X 16"d X 45"h. BRETFORD LECT2 or	LECTERN - FLOOR, 23"w x 12-1/2"d x 47"h. BRETFORD LECT3 or
Total Conference Conference	9	Camcor, Inc.			\$64.96			\$269.65	\$173.89
Sons, Inc. Company C	10	Lakeshore Learning							
Sons, Inc. Company C	11	Lee Hartman &							
12 Lightspeed Technologies, Inc.									
Technologies Stock #610-323-0726 Stock	12	Lightspeed							
Inc. Inc.								\$255.40	\$197.28
Supply Supply 16 Nicholas P. Pipino \$275.91						\$563.95	\$129.95	\$287.87	\$187.47
Supply Supply 16 Nicholas P. Pipino \$275.91	15	Markertek Video							
16 Nicholas P. Pipino \$275.91 \$178.67		Supply							
ASSOCIATES, INC.	16	Nicholas P. Pipino						\$275.91	\$178.67
		Associates, Inc.							

	Address:	G. PRESENTATION DE	EVICES (CONTINUED):					
	Item #:	66a.	66b.	67.	68.	69.	70.	71.
						09.		
	Description	PROJECTOR	PROJECTOR	WEBCAM C600 -	LECTERN -	LECTERN - FLOOR, 46.5"	LECTERN - MOBILE,	LECTERN - FLOOR,
		REPLACEMENT BULB	REPLACEMENT BULB -	Logitech Model	FLOOR, 46"	standard height. Oklahoma	24"w X 16"d X 45"h.	23"w x 12-1/2"d x 47"h.
		- Sanyo XE40	Sanyo (Promethean)	C600 2MP,	standard height.	Sound Full floor Lectern #222	BRETFORD LECT2 or	BRETFORD LECT3 or
		Projector.	PRM-30 projector.	#9980252.	Oklahoma Sound	or approved alternate.	approved alternate.	approved alternate.
				NO	Orator 800X or			
				SUBSTITUTION.	approved			
					alternate.			
					anomate.			
17	Pyramid School						\$269.95	\$173.55
	Products						•	
	l'ioddolo						Bretford LECT2 GMGM	Bretford LECT3 GM
							Brettord LLC12 GiviGivi	Bielioid LLC 13 Givi
4.0	DME L							
18	RM Education							
	Computrac							
						A	•	
19	Schoolhouse				\$742.67	\$150.94	\$226.02	\$174.59
	Products, Inc.							
20	Smiley's Audio						\$266.25	\$170.50
20							Ψ200.23	\$170.50
	Visual							
21	Sound							
	Conceptions							
	Conocptions							
							•	
22	Troxell				\$559.66	\$133.26	\$267.92	\$171.84
	Communications,							
	Inc.				X=specify color	XX=specify color	Bretford LECT2XXXX,	Bretford LECT3XX
					A=specify color	XX=Specify color		
							XXXX=specify color	XX=specify color
23	Valiant IMC				\$539.84	\$127.54		
0.4	M/a a la la aut							
24	Washington							
	Professional							
	Systems							
25	Xerox Audio	\$263.09		\$63.25			\$283.37	\$181.75
23		\$203.09		Ф 03.23			φ203.37	φ101.75
	Visual Solutions							
		#6103323855						
Щ	1					I		1

	Address:	G. PRESENTATION DEVIC	H. TABLES, CARTS AND TRUCKS					
	Item #:	72.	73.	74.	75.	76.	77.	78.
	Description	LECTERN - TABLETOP, 22"w X 17"d X 14'h. Oklahoma Sound Power Plus Lectern 101 or approved alternate.	LECTERN - TABLETOP, 20"w X 18"d X 13.5"h. BRETFORD LECT5 or approved alternate.	PRESENTATION STATION - MUST BE FULLY ASSEMBLED - BALT #89759 station and BALT #66450 electrical assembly or approved alternate.	OPTIONAL SHELF, 18"w x 14"d for BALT #89759 Presentation Cart (installed). BALT #34405 or approved alternate.	OPTIONAL	WORK CENTER - 24"d X 60"w w/glides. BRETFORD 3561- GMQ or approved	WORK CENTER - 24"d X 60"w w/casters. BRETFORD 3560- GMQ or approved alternate.
		REJECT						
1	Acco Brands USA							
	LLC (GBC)							
2	AFP Industries,		\$83.93				\$258.68	\$272.28
	Inc.							
3	AVES Audio							
	Visual Systems,							
	Inc.							
4	Audio Visual							
	Innovations							
5	Audio Visual	\$457.30	\$89.10				\$267.40	\$281.25
	Solutions Corp.	φ451.30	φοθ.10				φ207.40	φ201.23
	20.31.01.0 00.pi	Paso SL370 (specify oak						
		or walnut)						
6	B&H Photo Video Pro-Audio		\$87.00				\$267.00	\$281.00
7	BES Industries, Inc.							
8	CDW Government							

	Address:	G. PRESENTATION DEVI	H. TABLES, CARTS AND TRUCKS					
	Item #: Description	72. LECTERN - TABLETOP, 22"w X 17"d X 14'h. Oklahoma Sound Power Plus Lectern 101 or approved alternate.	73. LECTERN - TABLETOP, 20"w X 18"d X 13.5"h. BRETFORD LECT5 or approved alternate.	74. PRESENTATION STATION - MUST BE FULLY ASSEMBLED - BALT #89759 station and BALT #66450 electrical assembly or approved alternate.	75. OPTIONAL SHELF, 18"w x 14"d for BALT #89759 Presentation Cart (installed). BALT #34405 or approved alternate.		w/glides. BRETFORD 3561- GMQ or approved	78. WORK CENTER - 24"d X 60"w w/casters. BRETFORD 3560- GMQ or approved alternate.
9	Camcor, Inc.		\$85.35	\$203.81	\$34.48	\$119.51	\$263.78	\$277.72
10	Lakeshore Learning							
11	Lee Hartman &							
12	Sons, Inc. Lightspeed Technologies, Inc.							
13	Logical Choice Technologies		\$94.67				\$246.13	\$252.07
14	Long's Electronics, Inc.		\$93.95				\$279.95	\$295.95
15	Markertek Video							
10	Supply	007.00	#07 00				Ф007.11	фосо т о
16	Nicholas P. Pipino Associates, Inc.	\$87.03	\$87.03				\$267.41	\$280.72

	Address:	G. PRESENTATION DEVI	CES (CONTINUED):				H. TABLES, CAR	TS AND TRUCKS
	Item #:	72.	73.	74.	75.	76.	77.	78.
	Description	LECTERN - TABLETOP, 22"w X 17"d X 14'h. Oklahoma Sound Power Plus Lectern 101 or approved alternate.	LECTERN - TABLETOP, 20"w X 18"d X 13.5"h. BRETFORD LECT5 or approved alternate.	PRESENTATION STATION - MUST BE FULLY ASSEMBLED - BALT #89759 station and BALT #66450 electrical assembly or approved alternate.	OPTIONAL SHELF, 18"w x 14"d for BALT #89759 Presentation Cart (installed). BALT #34405 or	OPTIONAL LOCKING CABINET for BALT #89759	WORK CENTER - 24"d X 60"w w/glides. BRETFORD 3561- GMQ or approved	WORK CENTER - 24"d X 60"w w/casters.
17	Pyramid School	KEJEGT	\$85.89				\$262.75	\$275.82
	Products		60.00				φ202.73	Ψ213.02
18	RM Education Computrac							
19	Schoolhouse Products, Inc.	Item Discontinued	\$83.78	\$224.00	\$37.12	\$106.24	\$217.82	\$233.69
20	Smiley's Audio Visual		\$84.00	\$235.00	\$25.00	\$90.00	\$224.75	\$238.25
21	Sound Conceptions							
22	Troxell Communications, Inc.		\$84.51 Bretford LECT5XXXX XXXX=specify color				\$260.93	\$274.45
23	Valiant IMC	\$263.00 Oklahoma Sound 007HT						
24	Washington Professional Systems							
25	Xerox Audio Visual Solutions		\$90.39	\$249.78	\$19.54	\$86.88	\$275.98	\$290.28

	Address:	H. TABLES, CART	S AND TRUCKS (0	CONTINUED):						
	Item #:	79.	80.	81.	82.	83.	84.	85.	86.	87.
	Description	WORK CENTER - 30"d X 60"w w/glides. BRETFORD 3524-	WORK CENTER - 30"d X 60"w w/casters. BETFORD 3519-		WORK CENTER - 24"d X 72"w w/casters. BRETFORD 3565-	WORK CENTER - 30"d X 72"w w/glides. BRETFORD 3525-	WORK CENTER - 30"d X 72"w w/casters.	WORK CENTER CORNER TABLE - 42"d X 65"w w/glides. BRETFORD 3511-GMQ or approved alternate.	LAPTOP STORAGE CART - 10 removable shelves. Hewlett- Packard HP Versatile Storage Cart. Model #AL587AA or approved alternate.	LAPTOP STORAGE CART - 20 removable shelves. Hewlett-Packard HP 20 Notebook Mobility Cart. Model #AK816AA or approved alternate.
1	Acco Brands USA									
	LLC (GBC)									
2	AFP Industries, Inc.	\$232.74	\$247.00	\$253.47	\$241.43	\$247.67	\$261.27	\$296.14		
3	AVES Audio Visual Systems, Inc.									
4	Audio Visual Innovations									
5	Audio Visual Solutions Corp.	\$237.80	\$253.20	\$258.90	\$246.80	\$253.10	\$266.80	\$306.50		
6	B&H Photo Video Pro-Audio	\$275.00	\$289.00	\$295.00	\$281.00	\$288.00	\$302.00	\$306.00	Buhl LTMN27	Buhl LRLTC26
7	BES Industries, Inc.									
8	CDW Government									

	Address:	dress: H. TABLES, CARTS AND TRUCKS (CONTINUED):										
	Item #:	79.	80.	81.	82.	83.	84.	85.	86.	87.		
	Description	WORK CENTER -	WORK CENTER -	WORK CENTER -				WORK	LAPTOP	LAPTOP STORAGE		
	Booonplion	30"d X 60"w	30"d X 60"w	24"d X 72"w	24"d X 72"w	30"d X 72"w	30"d X 72"w	CENTER	STORAGE CART -	CART - 20		
		w/glides.	w/casters.	w/glides.	w/casters.	w/glides.	w/casters.	CORNER	10 removable	removable shelves.		
		BRETFORD 3524-		DDETECTO 2564		PDETECTO 2525	BRETFORD 3526-	TABLE - 42"d X	shelves. Hewlett-	Hewlett-Packard HP		
				GMQ or approved						20 Notebook Mobility		
		GMQ or approved						65"w w/glides.	Packard HP			
		alternate.	alternate.	alternate.	alternate.	alternate.	alternate.	BRETFORD	Versatile Storage	Cart. Model		
								3511-GMQ or	Cart. Model	#AK816AA or		
								approved	#AL587AA or	approved alternate.		
								alternate.	approved alternate.			
				•	•	-			REJECT	REJECT		
9	Camcor, Inc.	\$235.29	\$250.76	\$255.86	\$243.93	\$249.95	\$263.89	\$301.80				
10	Lakeshore Learning											
11	Lee Hartman &											
L.	Sons, Inc.											
12	Lightspeed											
	Technologies, Inc.											
13	Logical Choice	\$255.29	\$273.23	\$282.37	\$264.44	\$273.23	\$291.07	\$296.80				
	Technologies											
4.4	Landa Flacture	#007.05	#202.25	Ф040 OF	#205.40	#202.24	#247.50	#202.22				
14	Long's Electronics, Inc.	\$287.95	\$302.95	\$310.95	\$295.40	\$302.64	\$317.59	\$322.26				
	-											
15	Markertek Video											
16	Supply Nicholas P. Pipino	\$239.99	\$255.42	\$260.10	\$243.10	\$249.10	\$264.10	\$301.45				
10	Associates, Inc.	φ239.99	φ200.42	φ200.10	Φ243.10	φ 249.10	φ204.10	φου1.45				
	1		i .	l .	i .	l .	1		l .	i .		

	Address:	Address: H. TABLES, CARTS AND TRUCKS (CONTINUED):									
	Item #:	79.	80.	81.	82.	83.	84.	85.	86.	87.	
	Description	WORK CENTER - 30"d X 60"w w/glides. BRETFORD 3524- GMQ or approved alternate.		WORK CENTER - 24"d X 72"w w/glides. BRETFORD 3564- GMQ or approved alternate.	24"d X 72"w w/casters. BRETFORD 3565-	30"d X 72"w w/glides. BRETFORD 3525-		WORK CENTER CORNER TABLE - 42"d X	LAPTOP STORAGE CART - 10 removable	LAPTOP STORAGE CART - 20 removable shelves. Hewlett-Packard HP 20 Notebook Mobility Cart. Model #AK816AA or approved alternate.	
1	7 Pyramid School	\$233.21	\$248.30	\$253.99	\$241.99	\$248.23	\$261.85	\$299.98			
	Products	V 20012.	Ψ2 10100	V 200.00	Ψ2 :σ	Ψ= 10.15	\$20.100	4200.00			
1	8 RM Education										
	Computrac										
1	9 Schoolhouse	\$225.93	\$241.80	\$249.90	\$234.02	\$241.72	\$257.59	\$262.66			
2	Products, Inc. Smiley's Audio	\$231.90	\$246.95	\$252.75	\$240.75	\$246.75	\$260.25	\$258.95			
	VisuaÍ										
2	1 Sound										
	Conceptions										
2	Troxell Communications, Inc.	\$232.06	\$247.08	\$252.84	\$240.82	\$247.01	\$260.52	\$299.13			
2	3 Valiant IMC										
2	Washington Professional										
	Systems										
2	5 Xerox Audio Visual Solutions	\$283.28	\$297.58	\$304.87	\$290.58	\$297.51	\$311.80	\$316.38			

	Address:	H. TABLES, CART	S AND TRUCKS (C	CONTINUED):		I. VIDEO/AUDIO EQUIPMENT: AMPLIFICATION SYSTEMS					
	Item #:	88.	89.	90.	91.	92.	93.	94.	95.		
	Description	BOOK TRUCKS - 17"w X 13"d X 43"h, 3 slant shelves, BRETFORD L33017 or approved alternate. Various colors.	BOOK TRUCKS - 31"w X 13"d X 43"h, 3 slant shelves, BRETFORD L330 or approved alternate. Various	BOOK TRUCKS - 37"w X 18"d X 42"h, six slant shelves, BRETFORD V336 or approved alternate. Various colors.	BOOK TRUCKS - 37"w X 18"d x 42"h, four slant shelves, BRETFORD FV336 or	DVD/VCR RECORDER WITH DIGITAL TUNER - LG RC897T. NO SUBSTITUTION.	PORTABLE CASSETTE SOUND SYSTEM - DVD, CD, MPS, VCD, CDR, AND	PORTABLE CLASSROOM INFRARED	PORTABLE CLASSROOM WIRELESS SOUND SYSTEM - LightSPEED Technologies, Inc.		
									MSUSUI		
1	Acco Brands USA LLC (GBC)										
2	AFP Industries, Inc.	\$152.92	\$225.85	\$253.87	\$251.91						
3	AVES Audio Visual Systems, Inc.					\$233.00 while available					
4	Audio Visual Innovations					\$249.95					
5	Audio Visual Solutions Corp.	\$158.80	\$234.70	\$261.80			\$547.90				
					Bretford F336						
6	B&H Photo Video Pro-Audio	\$159.00	\$234.00	\$261.00	\$260.00						
7	BES Industries, Inc.			\$147.36	\$99.13	\$214.97	\$532.13				
				Luxor MT222I-NC	Luxor MT22I-NC	Toshiba DVR670					
8	CDW Government										
\vdash	1			1	1	L	ļ	1	1		

	Address:	H. TABLES, CART	S AND TRUCKS (C	CONTINUED):		I. VIDEO/AUDIO EQUIPMENT: AMPLIFICATION SYSTEMS					
	Item #:	88.	89.	90.	91.	92.	93.	94.	95.		
	Description	BOOK TRUCKS - 17"w X 13"d X 43"h, 3 slant shelves, BRETFORD L33017 or approved alternate. Various colors.	BOOK TRUCKS - 31"w X 13"d X 43"h, 3 slant shelves, BRETFORD L330 or approved alternate. Various	BOOK TRUCKS - 37" w X 18"d X 42"h, six slant shelves, BRETFORD V336 or approved alternate. Various colors.	BOOK TRUCKS - 37"w X 18"d x 42"h, four slant shelves, BRETFORD FV336 or	DVD/VCR RECORDER WITH DIGITAL TUNER - LG RC897T. NO SUBSTITUTION.	PORTABLE CASSETTE SOUND SYSTEM - DVD, CD, MPS, VCD, CDR, AND	PORTABLE CLASSROOM INFRARED	PORTABLE CLASSROOM WIRELESS SOUND SYSTEM - LightSPEED		
9	Camcor, Inc.	\$155.97	\$232.00	\$257.81	\$256.78	\$203.98	\$536.95		KIBUBUT		
			4_500	\$250 1	\$250.10						
						JVCDRMV150B requested model is discontinued					
10	Lakeshore Learning										
11	Lee Hartman &										
1	Sons, Inc.										
12	Lightspeed							\$829.00			
	Technologies, Inc.										
13	Logical Choice Technologies	\$178.71	\$203.83	\$238.96	\$236.61	\$269.00					
4.4		Ф400 40	#044.00	(074.47	\$070.04		#000 OF				
14	Long's Electronics, Inc.	\$168.13	\$244.98	\$274.17	\$273.21		\$688.95				
15	Markertek Video Supply										
16	Nicholas P. Pipino	\$158.88	\$234.40	\$259.88	\$258.25						
	Associates, Inc.		, , , , , , , , , , , , , , , , , , , 	\$23.00	\$23.20						

	Address:	H. TABLES, CART	S AND TRUCKS (C	CONTINUED):		I. VIDEO/AUDIO EQUIF AMPLIFICATION SYSTI			
	Item #:	88.	89.	90.	91.	92.	93.	94.	95.
	Description	BOOK TRUCKS - 17"w X 13"d X 43"h, 3 slant shelves, BRETFORD L33017 or approved alternate. Various colors.	BOOK TRUCKS - 31"w X 13"d X 43"h, 3 slant shelves, BRETFORD L330 or approved alternate. Various		BOOK TRUCKS - 37"w X 18"d x 42"h, four slant shelves, BRETFORD FV336 or approved alternate. Various colors.	DVD/VCR RECORDER WITH DIGITAL TUNER - LG RC897T. NO SUBSTITUTION.	PORTABLE CASSETTE SOUND SYSTEM - DVD, CD, MPS, VCD, CDR, AND	PORTABLE CLASSROOM INFRARED	PORTABLE CLASSROOM WIRELESS SOUND SYSTEM - LightSPEED
		0455.00	0004.05	# 050.70	# 055.00				MSUSUI
17	Pyramid School Products	\$155.98	\$231.35	\$256.79	\$255.98				
	Products	Bretford L33017							
		PB							
18	RM Education	1							
	Computrac								
	Schoolhouse Products, Inc.	\$158.15							
20	Smiley's Audio Visual	\$153.10	\$227.25	\$254.15	\$252.00				
21	Sound								
	Conceptions								
22	Troxell Communications, Inc.	\$153.98	\$229.05	\$255.53	\$253.76 Bretford FV336XX XX=specify color		\$532.99		
L					., ,				
23	Valiant IMC					\$232.00	\$499.00		
24	Washington								
	Professional Systems								
25	Xerox Audio Visual Solutions	\$162.86	\$242.25	\$270.26	\$268.39	\$230.00	\$565.52		

1 Acco E LLC (G	em #: cription Brands USA GBC)	CAT885-RD System as above with: (4 DRQ ceiling speakers). NO SUBSTITUTION.		CAT885-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker).	speakers).	CAT885-RN System as above with: (1 flat panel NXQ wall	97a. CLASSROOM INFRAR SYSTEMS: LightSPEE CAT 8 CAT855-RD System as above with: (4 DRQ ceiling speakers).	ED Technologies, Inc. 355. CAT855-RC System as above with: (1 flat
1 Acco E LLC (G	Brands USA	CAT885-RD System as above with: (4 DRQ ceiling speakers). NO SUBSTITUTION.	CAT885-RC System as above with: (1 flat panel CNXQ 2x2 ceiling speaker).	CAT885-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker).	CAT885-RW System as above with: (4 WMQ ceiling speakers).	CAT885-RN System as above with: (1 flat panel NXQ wall	CLASSROOM INFRAR SYSTEMS: LightSPEE CAT 8 CAT855-RD System as above with: (4 DRQ	ED AMPLIFICATION ED Technologies, Inc. 355. CAT855-RC System as above with: (1 flat
2 AFP In Inc. 3 AVES Visual Inc. 4 Audio		above with: (4 DRQ ceiling speakers). NO SUBSTITUTION.	as above with: (1 flat panel CNXQ 2x2 ceiling speaker).	as above with: (1 multimedia MCQ 2x2 ceiling speaker).	as above with: (4 WMQ ceiling speakers).	as above with: (1 flat panel NXQ wall	above with: (4 DRQ	as above with: (1 flat
2 AFP In Inc. 3 AVES Visual Inc.					NO SUBSTITUTION.	speaker). NO SUBSTITUTION.	NO SUBSTITUTION.	panel CNXQ 2x2 ceiling speaker). NO SUBSTITUTION.
2 AFP In Inc. 3 AVES Visual Inc.	GBC)							l
3 AVES Visual Inc.								
3 AVES Visual Inc.	ndustries							
Visual Inc.	iuusii ies,							
	Audio Systems,							
	Visual							
5 Audio	Visual							
	ons Corp.							
6 B&H P Pro-Au	Photo Video udio							
	ndustries,							
Inc.								
8 CDW 0								
	Government							
	Government			The state of the s				I
	Government							

SYSTEMS: LightSF		
Description CLASSROOM INFRARED AMPLIFICATION SYSTEMS: LightSPEED Technologies, Inc. CAT 885. CAT885-RD System as above with: (4 DRQ ceiling speakers). NO SUBSTITUTION. NO SUBSTITUTION. NO SUBSTITUTION. P Camcor, Inc. CAT885-RD System as above with: (1 flat panel CNXQ 2x2 ceiling speaker). NO SUBSTITUTION. DIBSTITUTION. DIBSTITU	97b.	
above with: (4 DRQ ceiling speakers). NO SUBSTITUTION. NO	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: LightSPEED Technologies, Inc. CAT 855.	
10 Lakeshore Learning 11 Lee Hartman & Sons, Inc. 12 Lightspeed \$1360.00 \$1360.00 \$1312.00 \$1165 Technologies, Inc.	Q as above with: (1 flat panel CNXQ 2x2	
11 Lee Hartman & Sons, Inc. 12 Lightspeed		
Sons, Inc.		
12 Lightspeed \$1360.00 \$1360.00 \$1360.00 \$1312.00 \$1165 13 Logical Choice 13 Logical Choice		
Technologies, Inc. 13 Logical Choice		
	5.00	
14 Long's Electronics, Inc.		
15 Markertek Video		
Supply 16 Nicholas P. Pipino		
Associates, Inc.		

	Address:	I. VIDEO/AUDIO EQUI AMPLIFICATION SYST):				
	Item #:	96a	96b.	96c.	96d.	96e.	97a.	97b.
	Description	CLASSROOM I			ntSPEED Technologies,		CLASSROOM INFRAF SYSTEMS: LightSPEF CAT	RED AMPLIFICATION ED Technologies, Inc.
		CAT885-RD System as above with: (4 DRQ ceiling speakers). NO SUBSTITUTION.	as above with: (1 flat panel CNXQ 2x2 ceiling speaker).	CAT885-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker). NO SUBSTITUTION.	CAT885-RW System as above with: (4 WMQ ceiling speakers). NO SUBSTITUTION.	CAT885-RN System as above with: (1 flat panel NXQ wall speaker). NO SUBSTITUTION.	CAT855-RD System as above with: (4 DRQ ceiling speakers). NO SUBSTITUTION.	CAT855-RC System as above with: (1 flat panel CNXQ 2x2 ceiling speaker). NO SUBSTITUTION.
1	7 Pyramid School Products							
1	8 RM Education	1						
	Computrac							
1	9 Schoolhouse							
2	Products, Inc. Smiley's Audio							
	Visual							
2	Sound Conceptions							
2	2 Troxell Communications, Inc.							
2	3 Valiant IMC							
2	4 Washington Professional							
L	Systems							
2	Xerox Audio Visual Solutions							

	Address:	I. VIDEO/AUDIO EQUIP AMPLIFICATION SYSTE						
	Item #:	97c.	97d.	97e.	98a.	98b.	98c.	98d.
	Description	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: LightSPEEL Technologies, Inc. CAT 855 (CONTINUED).		YSTEMS: LightSPEED	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: LightSPEED Tech 820iR.			
		CAT855-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker). NO SUBSTITUTION.	CAT855-RW System as above with: (4 WMQ ceiling speakers). NO SUBSTITUTION.	CAT855-RN System as above with: (1 flat panel NXQ wall speaker). NO SUBSTITUTION.	820iR-RD System as above with: (4 DRQ ceiling speakers). NO SUBSTITUTION.	820iR-RC System as above with: (1 flat panel CNXQ 2x2 ceiling speaker). NO SUBSTITUTION.	820iR-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker). NO SUBSTITUTION.	820iR-RW System as above with: (4 WMQ ceiling speakers). NO SUBSTITUTION.
1	Acco Brands USA							
	LLC (GBC)							
2	AFP Industries, Inc.							
3	AVES Audio Visual Systems,							
	Inc.							
4	Audio Visual Innovations							
5	Audio Visual							
	Solutions Corp.							
6	B&H Photo Video Pro-Audio							
7	BES Industries,							
	Inc.							
P	CDW Government							
8	CDVV Government							

	Address:	I. VIDEO/AUDIO EQUIP AMPLIFICATION SYSTE						
	Item #:	97c.	97d.	97e.	98a.	98b.	98c.	98d.
	Description		ED AMPLIFICATION SYgies, Inc. CAT 855 (CON	/STEMS: LightSPEED		ARED AMPLIFICATION 820	SYSTEMS: LightSPEE	
		CAT855-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker). NO SUBSTITUTION.	CAT855-RW System as above with: (4 WMQ ceiling speakers). NO SUBSTITUTION.	CAT855-RN System as above with: (1 flat panel NXQ wall speaker). NO SUBSTITUTION.	820iR-RD System as above with: (4 DRQ ceiling speakers). NO SUBSTITUTION.	820iR-RC System as above with: (1 flat panel CNXQ 2x2 ceiling speaker). NO SUBSTITUTION.	820iR-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker). NO SUBSTITUTION.	820iR-RW System as above with: (4 WMQ ceiling speakers). NO SUBSTITUTION.
9	Camcor, Inc.					100000000000000000000000000000000000000		
10	Lakeshore Learning							
11	Lee Hartman &							
40	Sons, Inc.	\$440F.00	*4405.00	\$444 7 .00	\$4040.00		\$1040.00	\$4040.00
12	Lightspeed Technologies, Inc.	\$1165.00	\$1165.00	\$1117.00	\$1019.00		\$1019.00	\$1019.00
13	Logical Choice Technologies							
14	Long's Electronics, Inc.							
15	Markertek Video							
4.0	Supply							
16	Nicholas P. Pipino Associates, Inc.							
	ASSOCIALES, IIIC.							

	Address:	I. VIDEO/AUDIO EQUIP AMPLIFICATION SYSTE						
	Item #:	97c.	97d.	97e.	98a.	98b.	98c.	98d.
	Description	CLASSROOM INFRAR	RED AMPLIFICATION S'gies, Inc. CAT 855 (CON	YSTEMS: LightSPEED		ARED AMPLIFICATION 820	SYSTEMS: LightSPEE	
		CAT855-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker). NO SUBSTITUTION.	CAT855-RW System as above with: (4 WMQ ceiling speakers). NO SUBSTITUTION.	CAT855-RN System as above with: (1 flat panel NXQ wall speaker). NO SUBSTITUTION.	820iR-RD System as above with: (4 DRQ ceiling speakers). NO SUBSTITUTION.	820iR-RC System as above with: (1 flat panel CNXQ 2x2 ceiling speaker). NO SUBSTITUTION.	820iR-RM System as above with: (1 multimedia MCQ 2x2 ceiling speaker). NO SUBSTITUTION.	820iR-RW System as above with: (4 WMQ ceiling speakers). NO SUBSTITUTION.
	Pyramid School Products							
18	RM Education							
	Computrac							
19	Schoolhouse							
	Products, Inc.							
	Smiley's Audio Visual							
21	Sound Conceptions							
	Troxell Communications, Inc.							
23	Valiant IMC							
	Washington Professional Systems							
25	Xerox Audio Visual Solutions							

	Address:	I. VIDEO/AUDIO EQUIPMENT AMPLIFICATION SYSTEMS	Γ (CONTINUED):				
	Item #:	98e.	99.	100a.	100b.	100c.	100d.
	Description	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: LightSPEED Technologies, Inc. 820iR (CONTINUED). 820iR-RN System as above with: (1 flat panel NXQ wall speaker). NO SUBSTITUTION.	INSTALLATION OF	CLASSROOM AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia Speaker System (Stage 1). 2-Wall Speakers - Part # AG- MW- System 55. NO SUBSTITUTION.	CLASSROOM AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia Speaker System (Stage 1).	CLASSROOM AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia Speaker System (Stage 1). 2-Ceiling Speakers - Part # AG-MW- System 57. NO SUBSTITUTION.	CLASSROOM AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia Speaker System (Stage 1). 4-Ceiling Speakers – Part # AG-MW- System 58. NO SUBSTITUTION.
1	Acco Brands USA						
	LLC (GBC)						
2	AFP Industries,						
	Inc.						
3	AVES Audio						
	Visual Systems,						
	Inc.						
4	Audio Visual Innovations						
5	Audio Visual						
	Solutions Corp.						
6	B&H Photo Video						
	Pro-Audio						
7	BES Industries, Inc.						
	iiic.						
8	CDW Government						
						-	

Description AMPLIFICATION SYSTEMS: LightSPEED Technologies, Inc. 820IR-CROTTINUED). 820IR-RN System as above with: (1 flat panel NXQ wall speaker), NO SUBSTITUTION. 9 Camcor, Inc. 10 Lakeshore Learning 11 Lee Hartman & Sons, Inc. 12 Lightspeed \$970.00 \$200.						(CONTINUED):	I. VIDEO/AUDIO EQUIPMENT AMPLIFICATION SYSTEMS	Address:
AMPLIFICATION SYSTEMS: UjuhtsPEED Technologies, Inc. 820IR (CONTINUED).		100d. CLASSROO						
with: (1 flat panel NXQ wall speaker). NO SUBSTITUTION. CAT 855 or the 820R systems as referenced. My-System 55. NO SUBSTITUTION. Discharge per system. CAT 855 or the 820R system 55. NO SUBSTITUTION. Charge per system. Charge per system. Charge per system. Discharge per system. CAT 855 or the 820R system 55. NO SUBSTITUTION. NO SUBSTITUTION. Discharge per system. CAT 855 or the 820R system 55. NO SUBSTITUTION. NO SUBSTITUTION. Discharge per system. AG-MW- System 57. NO SUBSTITUTION. NO SUBSTITUTION. Discharge per system 57. NO SUBSTITUTION. Discharge per system. Discharge per system 57. NO SUBSTITUTION. Discharg	ICATION AudioGear™ ase I	AMPLIFICAT SYSTEMS: Audi Phase I	AMPLIFICATION SYSTEMS: AudioGear™ Phase I	AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia	AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia	AMPLIFICATION SYSTEMS: Installation charge to	AMPLIFICATION SYSTEMS: LightSPEED Technologies, Inc. 820iR (CONTINUED).	·
10 Lakeshore Learning 11 Lee Hartman & Sons, Inc. 12 Lightspeed Technologies, Inc. 13 Logical Choice Technologies Audio Gear System 55 has been discontinued and replaced with System 67 Part #112059 Audio Gear System 67 Part #112059 Part #112059 Part #11184 Part #12059 Part #11184	em (Stage 1). akers – Part # System 58.	Speaker System (4-Ceiling Speakers AG-MW- Syste NO SUBSTITU	speaker System (Stage 1)Ceiling Speakers - Part # AG-MW- System 57.	4-Wall Speakers - Part # AG- MW- System 56.	2-Wall Speakers - Part # AG- MW- System 55.	CAT 855 or the 820iR systems as referenced.	with: (1 flat panel NXQ wall speaker).	
11 Lee Hartman & Sons, Inc. 12 Lightspeed Technologies, Inc. 13 Logical Choice Technologies Audio Gear System 55 has been discontinued and replaced with System 67 Part #11584 Long's Electronics, Audio Gear System 56 has been discontinued and replaced with System 68 Part #11584 Long's Electronics,								9 Camcor, Inc.
11 Lee Hartman & Sons, Inc. 12 Lightspeed Technologies, Inc. 13 Logical Choice Technologies Audio Gear System 55 has been discontinued and replaced with System 67 Part #11584 Long's Electronics, Audio Gear System 56 has been discontinued and replaced with System 68 Part #11584 Long's Electronics,								
Sons, Inc. 12 Lightspeed \$970.00 \$200.00 Technologies, Inc. 13 Logical Choice Technologies Audio Gear System 55 has been discontinued and replaced with System 67 Part #11584 14 Long's Electronics, Sons, Inc. \$200.00 \$220.00 \$2240.00 \$229.00 \$400 Gear System 56 has been discontinued and replaced with System 67 Part #12059 Part #11142								10 Lakeshore Learning
Sons, Inc. 12 Lightspeed \$970.00 \$200.00 Technologies, Inc. 13 Logical Choice Technologies Audio Gear System 55 has been discontinued and replaced with System 67 Part #11584 Long's Electronics, Sons, Inc. \$200.00 \$220.00 \$229.00 \$229.00 Audio Gear System 56 has been discontinued and replaced with System 67 Part #12059 Part #11142								
12 Lightspeed \$970.00 \$200.00 13 Logical Choice Technologies Audio Gear System 55 has been discontinued and replaced with System 67 Part #11584 Long's Electronics,								
13 Logical Choice Technologies Audio Gear System 55 has been discontinued and replaced with System 66 Part #11584 Long's Electronics, \$175.00 \$240.00 \$229.00 \$400 Gear System 56 has been discontinued and replaced with System 67 Part #12059 Part #11142 \$240.00 \$229.00 \$240.00 \$229.00 \$240.00 \$229.00 \$240.00 \$229.00 \$240.00 \$229.00 \$240.00 \$229.00 \$240.00 \$229.00 \$240.						\$200.00	\$970.00	
Technologies Audio Gear System 55 has been discontinued and replaced with System 66 Part #11584 Audio Gear System 56 has been discontinued and replaced with System 67 Part #12059 Audio Gear System 56 has been discontinued and replaced with System 67 replaced with System 68 replaced with System 68 Part #11142								Technologies, Inc.
been discontinued and replaced with System 66 Part #11584 Part #12059 Part #11142 Long's Electronics, Deen discontinued and replaced with System 67 Part #12059 Part #11142	\$319.00		\$229.00	\$240.00	\$175.00			
replaced with System 66 replaced with System 67 replaced with System 68 replaced with System 68 Part #11584 Part #12059 Part #11142			-	-	-			
Part #11584 Part #12059 Part #11142 14 Long's Electronics,		been disconti						
14 Long's Electronics,	Part #1104	•		-				
					1 11 11 11 11 11			_
15 Markertek Video								15 Markertek Video
Supply Supply								
16 Nicholas P. Pipino								16 Nicholas P. Pipino
Associates, Inc.								Associates, Inc.

	Address:	I. VIDEO/AUDIO EQUIPMENT AMPLIFICATION SYSTEMS	(CONTINUED):				
	Item #:	98e.	99.	100a.	100b.	100c.	100d.
	Description	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: LightSPEED Technologies, Inc. 820iR (CONTINUED). 820iR-RN System as above with: (1 flat panel NXQ wall speaker). NO SUBSTITUTION.	INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the CAT 885,	CLASSROOM AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia Speaker System (Stage 1). 2-Wall Speakers - Part # AG- MW- System 55. NO SUBSTITUTION.	CLASSROOM AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia Speaker System (Stage 1).	CLASSROOM AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia Speaker System (Stage 1). 2-Ceiling Speakers - Part # AG-MW- System 57. NO SUBSTITUTION.	CLASSROOM AMPLIFICATION SYSTEMS: AudioGear™ Phase I AudioGear™ Multimedia Speaker System (Stage 1). 4-Ceiling Speakers – Part # AG-MW- System 58. NO SUBSTITUTION.
17	Pyramid School Products						
18	RM Education	1					
	Computrac						
19	Schoolhouse						
	Products, Inc.						
	Smiley's Audio Visual						
2	Sound Conceptions						
0.	Tagwall						
22	Troxell Communications,						
	Inc.						
23	Valiant IMC						
24	Washington Professional Systems						
25	Xerox Audio Visual Solutions		\$300.00				

	Address:	I. VIDEO/AUDIO EQUIP AMPLIFICATION SYSTE				
	Item #:	101.	102a.	102b.	102c.	103.
	Description	INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the AudioGear™ Phase I multimedia speaker systems as referenced. Charge per system.	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II AudioGear™ Voice Enhancement Upgrade (Stage 2).	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II - AudioGear™ Voice Enhancement Upgrade (Stage 2). 2 Additional Ceiling Speakers - Part # AG-VC- System 61. NO SUBSTITUTION.	INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the AudioGear™ Phase II voice enhancement upgrade. Charge per system.
1	Acco Brands USA					
	LLC (GBC)					
2	AFP Industries, Inc.					
3	AVES Audio Visual Systems,					
	Inc.					
4	Audio Visual Innovations					
5	Audio Visual Solutions Corp.					
6	B&H Photo Video Pro-Audio					
7	BES Industries, Inc.					
8	CDW Government					

	Address:	I. VIDEO/AUDIO EQUIP AMPLIFICATION SYSTE				
	Item #: Description	101. INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the AudioGear™ Phase I multimedia speaker systems as referenced. Charge per system.	102a. CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II AudioGear™ Voice Enhancement Upgrade (Stage 2). No Speakers - Part # AG-VC- System 59. NO SUBSTITUTION.	102b. CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II AudioGear™ Voice Enhancement Upgrade (Stage 2). 2 Additional Wall Speakers - Part # AG- VC- System 60. NO SUBSTITUTION.	102c. CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II - AudioGear™ Voice Enhancement Upgrade (Stage 2). 2 Additional Ceiling Speakers - Part # AG-VC- System 61. NO SUBSTITUTION.	103. INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the AudioGear™ Phase II voice enhancement upgrade. Charge per system.
9	Camcor, Inc.					
10	Lakeshore Learning					
	Lee Hartman & Sons, Inc.					
	Lightspeed Technologies, Inc.					
	Logical Choice Technologies	\$50.00	\$714.18	\$763.07	\$789.41	\$125.00
	Long's Electronics, Inc.					
16	Markertek Video Supply Nicholas P. Pipino					
	Associates, Inc.					

		Address:	I. VIDEO/AUDIO EQUIPMENT (CONTINUED): AMPLIFICATION SYSTEMS					
Item #:		Item #:	101.	102a.	102b.	102c.	103.	
		Description	INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the AudioGear™ Phase I multimedia speaker systems as referenced. Charge per system.	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II AudioGear™ Voice Enhancement Upgrade (Stage 2).	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II	CLASSROOM INFRARED AMPLIFICATION SYSTEMS: AudioGear™ Phase II - AudioGear™ Voice Enhancement Upgrade (Stage 2).	INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the AudioGear™ Phase II voice enhancement upgrade. Charge per system.	
L	1 7 le	Domanaid Cabaal						
		Pyramid School Products						
1	18 F	RM Education						
		Computrac						
1	19	Schoolhouse						
		Products, Inc.						
2		Smiley's Audio /isual						
	21 5	Sound						
	C	Conceptions						
2		roxell						
		Communications, nc.						
2	23 1	/aliant IMC						
2	4 V F	Washington Professional						
		Systems						
2	25)	(erox Audio						
	١	isual Solutions						

1 Acco		104. CLASSROOM INFRARED AMPLIFICATION SYSTEMS MICROPHONE - AudioGear™ Handheld Pass-Around Microphone for Phase II System. Part # AG-IRH-07	BALANCE OF LINE FOR PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - Bid the percentage discount from MSRP. Percentage discount for 'balance of line' products from LightSPEED Technologies, Inc. NO SUBSTITUTION.	5a. Web Address (if available) for #105a:	105b. BALANCE OF LINE FOR PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - Bid the percentage discount from MSRP. Percentage discount for 'balance of line' products for AudioGear™. NO SUBSTITUTION.	Web Address (if available) for #105b:
1 Acco	escription o Brands USA	CLASSROOM INFRARED AMPLIFICATION SYSTEMS MICROPHONE - AudioGear™ Handheld Pass-Around Microphone for Phase II System. Part #	BALANCE OF LINE FOR PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - Bid the percentage discount from MSRP. Percentage discount for 'balance of line' products from LightSPEED Technologies, Inc.		BALANCE OF LINE FOR PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - Bid the percentage discount from MSRP. Percentage discount for 'balance of line' products for AudioGear TM .	Web Address (if available) for #105b:
			l l			
LLC	(GBC)					
2 AFP	Industries,					
Inc.	,					
3 AVE	S Audio					
	ial Systems,					
Inc.	5,5.55,					
	io Visual ovations					
5 100	io Visual					
	itions Corp.					
John	ations corp.					
6 B&H	l Photo Video			1		
	Audio					
7 050	Industries,					
Inc.	muusules,					
	-					
8 CDW	V Government					

	Address: I. VIDEO/AUDIO EQUIPMENT (CONTINUED): AMPLIFICATION SYSTEMS					
	Item #:	104.	109		105b.	
	Description	CLASSROOM INFRARED AMPLIFICATION SYSTEMS MICROPHONE - AudioGear TM Handheld Pass-Around Microphone for Phase II System. Part # AG-IRH-07	BALANCE OF LINE FOR PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - Bid the percentage discount from MSRP. Percentage discount for 'balance of line' products from LightSPEED Technologies, Inc. NO SUBSTITUTION.	Web Address (if available) for #105a:	BALANCE OF LINE FOR PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - Bid the percentage discount from MSRP. Percentage discount for 'balance of line' products for AudioGear TM . NO SUBSTITUTION.	Web Address (if available) for #105b:
9	Camcor, Inc.					
10	Lakeshore Learning					
11	Lee Hartman &					
	Sons, Inc.					
12	Lightspeed		22%			
	Technologies, Inc.					
13	Logical Choice Technologies	\$249.00			10%	www.logicalchoice store.com
14	Long's Electronics, Inc.					
15	Markertek Video					
	Supply					
16	Nicholas P. Pipino					
	Associates, Inc.					

	Address:	I. VIDEO/AUDIO EQUIPME AMPLIFICATION SYSTEMS				
	Item #:	104.	105	5a.	105b.	
	Description	CLASSROOM INFRARED AMPLIFICATION SYSTEMS MICROPHONE AudioGear™ Handheld Pass-Around Microphone for Phase II System. Part # AG-IRH-07	BALANCE OF LINE FOR PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - Bid the percentage discount from MSRP. Percentage discount for 'balance of line' products from LightSPEED Technologies, Inc. NO SUBSTITUTION.	Web Address (if available) for #105a:	BALANCE OF LINE FOR PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - Bid the percentage discount from MSRP. Percentage discount for 'balance of line' products for AudioGear™. NO SUBSTITUTION.	Web Address (if available) for #105b:
17	Pyramid School Products					
L.	DME L					
18	RM Education					
	Computrac					
19	Schoolhouse					
	Products, Inc.					
20	Smiley's Audio Visual					
2	Sound					
	Conceptions					
22	Troxell Communications,					
	Inc.					
23	Valiant IMC					
24	Washington Professional Systems					
25	Xerox Audio Visual Solutions					

	Address:	J. BALANCE OF LINE CATALOG DISCOUNT:		Notes:	
	Item #:	106		107	
	Description	Please indicate the minimum discount	Web Address (if available) for	Installation labor rate (if	
		available. Our staff will contact the vendor	#106:	needed) of items listed within	
		prior to issuance of purchase order to		that do not already have	
		obtain the maximum available discount at		installation as a requirement.	
		the time of order. Awardees for		Standard working hours = M-F	
		percentage discount items are required to		7 am to 5 pm. Hourly rate.	`
		submit price updates to the Purchasing		r am to o pini. Hourly rate.	
		Office as they are issued.			
		omee as mey are lesses.			
-	Acco Brands USA	2007		Varia-	
		30%		Varies	
	LLC (GBC)				
2	AFP Industries,				
-	Inc.				
	iiic.				
3	AVES Audio				
١	Visual Systems,				
	Inc.				
	iiio.				
4	Audio Visual	8%	www.avispl.com		
	Innovations	Innovations Products Guide	-	\$70.00	
5	Audio Visual	21.1%			All items 17-20 are only sold and are bid as packages of 2 rolls
	Solutions Corp.	Audio Visual Solutions Corp 2010			each (2 rolls each price).
	B&H Photo Video	1%	www.bhphoto.com		Purchase Order Reference #304873860 must be on each
	Pro-Audio	off entire catalog web price			purchase order.
7	BES Industries,	5%	www.bessales.com		
	Inc.				
				\$75.00	
_	CDW Covernment	00/	ad		
ď	CDW Government	2%	cdwg.com		
					Vendor inserted exceptions to the terms and conditions.
					** In stock items - most shipped same day order is placed.
					** Out of stock items - 2-10 days ARO, subject to availability
⊢					

	Address:	J. BALANCE OF LINE CATALOG DISCOU	NT:		Notes:
	Item #: Description	Please indicate the minimum discount available. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued.	Web Address (if available) for #106:	Installation labor rate (if needed) of items listed within that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	
9	Camcor, Inc.	3% Discount from educational catalog price	www.camcor.com		Item 92 - requested model discontinued
10	Lakeshore Learning	5%	www.lakeshorelearning.com	N/A We do not offer this type of service	Note: please reference our quote #7571 on your purchase order.
11	Lee Hartman &				
12	Sons, Inc. Lightspeed				
12	Technologies, Inc.				
13	Logical Choice Technologies	5%	www.logicalchoice store.com	\$95.00	
14	Long's Electronics, Inc.	5%			Purchase order reference bid number FL20100716-1146. Orders resulting from the award of this bid in the order amounts greater than \$100.00 and to one location per purchase order are shipped inclusive of freight. However, orders in the amount of \$100.00 or less to one location per purchase order will incur freight charges.
15	Markertek Video				
4.5	Supply				
16	Nicholas P. Pipino Associates, Inc.				

	Address:	J. BALANCE OF LINE CATALOG DISCOU	NT:		Notes:
	Item #:	106		107	
	Description	Please indicate the minimum discount available. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued.	Web Address (if available) for #106:	Installation labor rate (if needed) of items listed within that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	
1	Pyramid School Products				#11-0001(SARASOTA). This number must be referenced on all orders.
1:	RM Education	5%	www.rmeducation.com		
''	Computrac	376	http://viewer.2mags.com/public		
	Computac		ation/b102852F#/b102852F/1		
19	Schoolhouse				
	Products, Inc.				
20	Smiley's Audio Visual	5% Smiley's Audio Visual 2010 Catalog 40% Califone 2010 Catalog (some exclusions apply, such as DVD400, CMIUSB, MCFRC, 2595AV) 40% Bretford 2010 Catalog (no exclusions)	www.smileys audiovisual.com www.califone.com www.bretford.com		
2	Sound			\$40.00	
	Conceptions				
2:	Troxell Communications, Inc.	5-60%	www.trox.com		
2	Valiant IMC				
2	Washington Professional Systems				
2	Xerox Audio Visual Solutions	24%		\$57.75	
<u> </u>	-L			I	L

			•	7 mig. 7 tagast 6, 2016 2:00 p.m.
Address:	Acco Brands USA LLC (GBC)	AFP Industries, Inc.	AVES Audio Visual Systems, Inc.	Audio Visual Innovations
Contact Name:	Kenneth Petrie	Vivian L. Castellanos	Sandra Ramos	Cindy Turner
Address:	300 Tower Parkway	PO Box 43-0747	PO Box 500	6301 Benjamin Rd, Ste 101
	Lincolnshire, IL 60069	South Miami, FL 33243	Sugar Land, TX 77487	Tampa, FL 33634
Telephone:	847.484.3569	800.962.4041	281.295.1300	800.282.6733
Fax:	847.484.4226	305.665.1800	281.295.1310	800.244.8630
Federal ID #:	132657051	650131696	742136365	591958935
E-Mail:	directbiddeskmailbox@acco.com	afpind@aol.com	sales@avesav.com	<u>bids@avispl.com</u>
Delivery Days:	3-7	15-20	7-21	15-30
Company:	Audio Visual Solutions Corp.	B&H Photo Video Pro-Audio	BES Industries, Inc.	CDW Government
Contact Name:	Barry C. Jackson	Nathan Hirshman	Todd Eddy	Maureen O'Connell
Address:	PO Box 100320	420 Ninth Avenue	11512 Lake Mead Ave #406	230 North Milwaukee Ave
	Palm Bay, FL 32910	New York, NY 10001	Jacksonville, FL 32256	Vernon Hills, IL 60061
Telephone:	954.925.4287	800.947.8003 x5954	877.237.2802	887.434.6239
Fax:	954.927.4287	800.858.5517	888.201.7631	312.705.9141
Federal ID #:	650555984	132768071	510427170	364230110
E-Mail:	info@4avs.com	nathanh@bhphotovideo.com	todd@bessales.com	anthmar@cdwg.com
Delivery Days:	30	7-14	5-15	2-10** see notes
Company:	Camcor, Inc.	Lakeshore Learning Materials	Lee Hartman & Sons, Inc.	Lightspeed Technologies, Inc.
Contact Name:	Will Benton	Diana Lopez	Kristen Hartman	Shela Sullivan
Address:	PO Box 1889, 2273 S Church St	2695 E. Dominguez St.	3236 Cove Rd NW	11509 SW Herman Road
	Burlington, NC 27216	Carson, CA 90895	Roanoke, VA 24017-2803	Tulatin, OR 97062
Telephone:	800.868.2462	800.421.5354	540.366.3493	800.732.8999
Fax:	800.298.1181	310.537.7990	540.362.4659	503.684.3197
Federal ID #:	560818892	941525814	540716361	931045590
E-Mail:	bids@camcor.com	biddept@lakeshorelearning.com	khartman@leehartman.com	LSBIDS@Lightspeed-tek.com
Delivery Days:	3-30	7-10	30	14-21
Company:	Logical Choice Technologies, Inc.	Long's Electronics, Inc.	Markertek Video Supply	Nicholas P. Pipino Associates, Inc.
Contact Name:	Kevin Shupenia	Dennis A. Wood	Ray Martin	Stephen J. Pipino
Address:	1045 Progress Circle	2630 5th Avenue South	1 Tower Drive, PO Box 397	9159-A Red Branch Road
	Lawrenceville, GA 30043	Irondale, AL 35210	Saugerties, NY 12477	Columbia, MD 21045
Telephone:	770.564.1044	800.633.4984	800.522.2025	888.596.0014
Fax:	770.564.0244	877.633.4984	845.246.3080	410.964.1191
Federal ID #:	582158634	630412141	141659003	522075478
E-Mail:	kevins@logicalchoice.com	dwood@longsav.com	ray@markertek.com	spipino@pipinoinc.com
Delivery Days:	15	14-39	7-10	7-14
	-			-

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA Bid Tabulation: Audio Visual and Video Equipment Bid - #11-0001

Company:	Pyramid School Products	RM Education Computrac	Schoolhouse Products, Inc.	Smiley's Audio Visual
Contact Name:	Kenneth D. Miller	Justin Mason	David Morgan	Cathy Smiley
Address:	6510 North 54th Street	1431 Airport Drive	13517 Prestige Place	PO Box 6925
	Tampa, FL 33610-1908	Ball Ground, GA 30107	Tampa, FL 33635	Lakeland, FL 33807-6925
Telephone:	800.792.2644	888.468.1957	800.942.3360	800.282.3497
Fax:	813.621.7688	770.345.7548	813.855.5414	863.667.3186
Federal ID #:	590932660	582420986	592916938	592300277
E-Mail:	bids@pyramidsp.com	bidmanager@rmeducation.com	david@schoolhouseproducts.com	cathy@smileysaudiovisual.com
Delivery Days:	21	10-20	30	15-25
Company:	Sound Conceptions	Troxell Communications, Inc.	Valiant IMC	Washington Professional Systems
Contact Name:	Brad Krueger	Byron F. Kelley	D. Ron Wolsten	Fred Weissberger
Address:	935 N. Beneva Rd., Suite 609	1971 W. Lumsden Rd., PMB 148	55 Ruta Court	11242 Grandview Avenue
	Sarasota, FL 34232	Brandon, FL 33511	South Hackensack, NJ 07606	Wheston, MD 20902
Telephone:	941.799.1511	813.653.2690	800.631.0867	301.942.6800
Fax:	941.554.4071	813.653.2949	800.557.2637	301.946.3241
Federal ID #:	421463258	860716114	223324860	521482558
E-Mail:	bradk@soundconceptionsinc.net	eric.blomquist@trox.com	rwolsten@800valiant.com	fredw@wpsworld.com
Delivery Days:		14-30	10-15	14
Company:	Xerox Audio Visual Solutions			
Contact Name:	Donald A. Marshall		Witnessed By:	Carol Lichon
Address:	4542 Eagle Falls Pl., Bldg C			
	Tampa, FL 33619			
Telephone:	813.241.3947		Recorded By:	JoAnn Joyce
Fax:	813.241.3948			
Federal ID #:	581428621			
E-Mail:	dmarshall@xeroxaudiovisual.com		Witnessed By:	Joyce Haney
Delivery Days:	30			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA Justification for Award to Other Than Low Bidder

Bid Opening: August 3, 2010- 2:00 p.m.

Audio Visual and Video Equipment - Bid #11-0001

Item # Vendor Description 4. Smiley's Audio Visual Awarded to Nicholas P. Pipino Associates, Inc., for the newer model of Califone CD player recorder. 5. Lee Hartman & Sons. Inc. Vendor withdrew bid pricing for this item. 6. Nicholas P. Pipino Associates, Inc. Vendor did not submit manufacturer's pricing with bid submittal as required per bid specification. 13. AVES Audio Visual Systems, Inc. Tie bid. Awarded to Camcor, Inc., per tie bid procedures. Audio Visual Solutions Corp. Vendor did not provide one (1) year warranty as specified on bid. 14. Audio Visual Solutions Corp. 15. Vendors did not provide one (1) year warranty as specified on bid. Acco Brands USA LLC (GBC) Alternate headphones bid do not have a replaceable ear cup. Unable to evaluate whether product bid has swivel Smiley's Audio Visual coil and swivel ear cups with information provided. 22. Nicholas P. Pipino Associates, Inc. Pyramid School Products Vendor did not submit literature on alternate product bid. 27. Camcor, Inc. Vendor withdrew bid pricing for this item. 29.- 30. Sound Conceptions Vendor did not submit detailed specifications on item bid as required per bid specifications. BES Industries, Inc. Long's Electronics, Inc. Vendors did not submit detailed specifications on item bid as required per bid specifications. 34. Valiant, IMC Washington Professional Systems BES Industries. Inc. 37. Vendor did not submit MSRP price sheet as required by bid specifications. 38. BES Industries, Inc. Vendor did not submit detailed specifications on item bid as required per bid specifications. CDW-Government 42. Vendor indicated exceptions to School Board of Sarasota County's terms and conditions of the bid. CDW-Government Vendor indicated exceptions to School Board of Sarasota County's terms and conditions of the bid. 44. Camcor, Inc. Tie bid. Awarded to BES Industries, Inc., per tie bid procedures. 48. Xerox Audio Visual Solutions Unable to evaluate model bid as specifications for model were not included in the catalog provided. 64. Reject item - awarded for Item #65. Item duplicated. Nicholas P. Pipino Associates, Inc. Vendor withdrew bid pricing for this item. Item bid is a portable PA system built into a briefcase, unable to evaluate wattage. There are two - 4" speakers vs. 72. 1 - 8" speaker on specified unit. Unit has a 14" x 15" fold-out reading vs. 22" x 17" on specified unit. Valiant, IMC

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA Justification for Award to Other Than Low Bidder

Au	dio Visual and Video Equipment - B	id #11-0001 Bid Opening: August 3, 2010- 2:00 p.m.
Item #	Vendor	Description
	Audio Visual Solutions Corp.	Item over budget. Reject item, no other bids were received.
74.	Schoolhouse Products, Inc.	
75.	Xerox Audio Visual Solutions	Awarded to Camcor, Inc., as overall low for items 74 and 75 if buying cart alone or cart with optional shelf. Awarded to Smiley's Audio Visual, as overall low for items 74-76 if buying cart, shelf, and locking cabinet.
76.	Xerox Audio Visual Solutions	
86.	Audio Visual Solutions Corp.	Alternate laptop cart model bid held laptops in a vertical position between wire holders vs. horizontal shelving, adjustable shelves vs. removable shelves, twin cooling electric fans built-in vs. ventilation without power. Unable to evaluate power pack with information supplied. Reject item. No other bids were received.
87.	Audio Visual Solutions Corp.	Alternate laptop cart model bid held laptops in a vertical position between wire holders vs. horizontal shelving, adjustable shelf vs. removable shelf, retractable accordion style doors vs. dual swing open doors. Reject item. No other bids were received.
90.	BES Industries, Inc.	Unable to evaluate overall dimensions, gauge of metal, and locking wheel capability. Caster load weight was not indicated vs. 115 lbs./caster as item specified, 11" shelf clearance vs. 12" shelf clearance as item specified, and 6.5" shelf depth vs. 6.75" shelf depth as item specified.
91.	BES Industries, Inc.	Unable to evaluate overall dimensions, gauge of metal, and locking wheel capability. Caster load weight was not indicated vs. 115 lbs./caster as item specified, and 11" shelf clearance vs. 12" shelf clearance as item specified.
92.	BES Industries, Inc.	Vendor bid an alternate product when NO SUBSTITUTE was indicated.
02.	Camcor, Inc.	Vendor bid an alternate product when NO SUBSTITUTE was indicated.
95.		Reject item. No bids were received.
96b.		Reject item. No bids were received.
97b.		Reject item. No bids were received.
98b.		Reject item. No bids were received.
	Acco Brands USA LLC (GBC)	Vendor did not submit a catalog or a website address with pricing as required in bid specifications.
106.	CDW-Government Lakeshore Learning Long's Electronics, Inc. RM Education Computrac	Vendors were not awarded any other item on the bid. CDW-Government, and Long's Electronics, Inc., did not submit a catalog with pricing as required. CDW-Government indicated exceptions to School Board of Sarasota County's terms and conditions of the bid.